

Department KPIs FY 2019						
STRATEGIC PROJECTS DEPARTMENT	No	Directional Segment	Key Performance Indicators	Target	Weight	Data Sources/ Measurement Criteria
	KPI 1	Finance	To be able to identify 24 potential investments	100%	20	Investment reports or teasers
	KPI 2	Finance	To be able to initiate a meeting with 12 potential investments	100%	20	Investment reports or teasers/ Filteration Model
	KPI 3	Finance	To be able to sign 3 MOUs for investment opportunities	100%	20	Signed MOUs
	KPI 4	Finance	To be able to issue 12 of reports produced	100%	20	Internal Reports
	KPI 5	Finance	To be able to make/ close 2 investment opportunities	100%	10	Sell& Purchase Agreements "SPA" or Joint Venture "JV"
	KPI 6	Finance	To be able to make/ close 1 strategic project	100%	10	Joint Venture or MOU for Government Projects

Total 100

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