

Strategy Projects Unit (SPU) Department KPI 2022							
Area	KPI No.	Description		Measurement Criteria	Value out of 100%	Value out of Overall Wt %	Yearly Target
OPERATIONS (N/A)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Total				0%	0.00%	
	OVERALL WEIGHT				0%		
PEOPLE (N/A)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Total				0%	0.00%	
	OVERALL WEIGHT				0%		
FINANCE (Overall weight 100%)	KPI-1	Horizontal Business Growth	To be able to identify 24 potential investments	Investment reports, NDA or teasers	20%	20.00%	100.00%
	KPI-2		To be able to initiate a meeting with 12 potential investments.	Investment reports or teasers Filteration model / Internal reports	20%	20.00%	100.00%
	KPI-3		To be able to sign 3 MOUs for investment/ Strategic Project	Signed MOUs	20%	20.00%	100.00%
	KPI-4		To be able to issue 12 of reports produced	Internal Reports	20%	20.00%	100.00%
	KPI-5		To be able to make/ close 1 investment opportunities	Sell& Purchase Agreements "SPA" or Joint Venture "JV"	10%	10.00%	100.00%
	KPI-6		To be able to make/ close 1 strategic project	Joint Venture or MOU for Government Projects	10%	10.00%	100.00%
	Total				100%	100%	
	OVERALL WEIGHT				100%		
	CUSTOMERS (N/A)	N/A	N/A	N/A	N/A	N/A	N/A
Total				0%	0.00%		
OVERALL WEIGHT				0%			
						100.00%	

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