SPU Department KPI 2023

Area	Strategy Segment	KPI No.	Description	Measurement Criteria	Value out of 100%	Value out of Overall Wt %	Yearly Target
OPERATIONS (Overall weight XX%)	RESOURCES						
		Total			0%		
		OVERALL WEIGHT			0%		
PEOPLE (Overall weight XX%)	RESOURCES						
		Total			0%	0.00%	
		OVERALL WEIGHT			0%		
FINANCE (Overall weight 100%)	MONETIZATION	KPI-1	To be able to identify 24 potential investments	Investment reports, NDA or teasers	20%	20.00%	100%
		KPI-2	To be able to initiate a meeting with 12 potential investments.	Investment reports or teasers Filteration model / Internal reports	10%	10.00%	100%
		KPI-3	To be able to sign 3 MOUs for investment/ Strategic Project	Signed MOUs	20%	20.00%	100%
		KPI-4	To be able to issue 12 of reports produced	Internal Reports	10%	10.00%	100%
		KPI-5	To be able to make/ close 1 investment opportunities	Sell& Purchase Agreements "SPA" or Joint Venture "JV"	15%	15.00%	100%
		KPI-6	To be able to make/ close 1 strategic project	Joint Venture or MOU for Government Projects	15%	15.00%	100%
		KPI-7	Corporate Governance Documentation: 6 MOM of BOD/GA 5 Resolutions	MOM/Resolution	10%	10.00%	100%
		Total			100%	100%	
		OVERALL WEIGHT			100%		
CUSTOMERS (Overall weight XX%)	MONETIZATION						
		Total			0%	0.00%	
		OVERALL WEIGHT			0%		
						100.00%	

Prepared by:

Khalid AlYaseen
SPU Director

Reviewed by:

Mohammed Bhaiyat
QRM Director

Approved by:

Engr Majed Alesmail
Managing Director