## Point of Sale (POS) Training





#### □ Introduction

- •My name is .....
- •I'm from....
- •I'm working at ..... branch
- •My hobbies are ....
- •My expectations....





#### **□**Learning Objectives

- To learn how to Accessing & Signing in POS.
- To get familiarized in Starting a new session:
   Return from Break, Ending Session.
- To know how to accept shipments: Domestic & International.
- To understand how to Select a Service: General (Domestic & International), VISA Service (Domestic), & VISA Return (Domestic).
- To learn how to complete AWB Details filling: General to Confirm Checkout.

- To know how to apply Discounts.
- To learn how to select Payment Methods: Cash, Card, Customer Account, Cash on Delivery.
- To know how to Print the Thermal AWB,
   Receipt & associated documents as necessary.

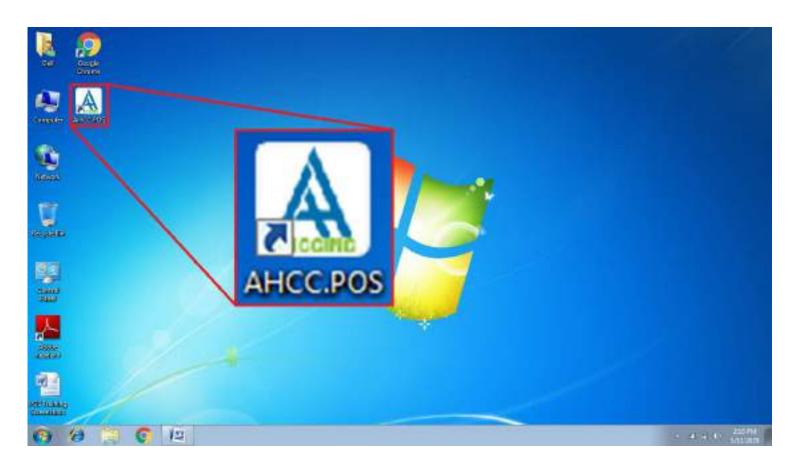


# **DAccessing POS and Application Overview**

An overview to the application and its various functions, and the initial steps to access the POS application



#### **□**Icon



- The application can be found on system which has been preinstalled with the POS software
- As pictured the icon
- The name of the application is AHCC.POS
- After clicking the application icon

   "login screen" will be prompted
   to you

If the software is not found, contact your supervisor.



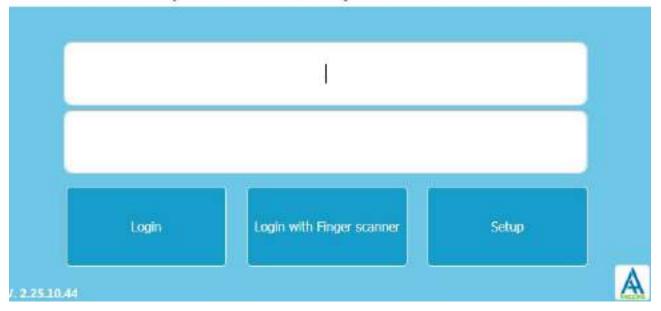


#### **□**Login Screen





SMSA Express Transportation Co., Ltd.



- Input your login credentials (the same as in CORE tracking system) then click on "Login"
- An added feature whereby employees can access the application via "Login with Finger scanner"
- Setup is for use by the department's administration only
- Employees who can't access the application have to contact their supervisor
- After logging in you will be prompted to the "Main functions" content under the "POS Transaction" tab



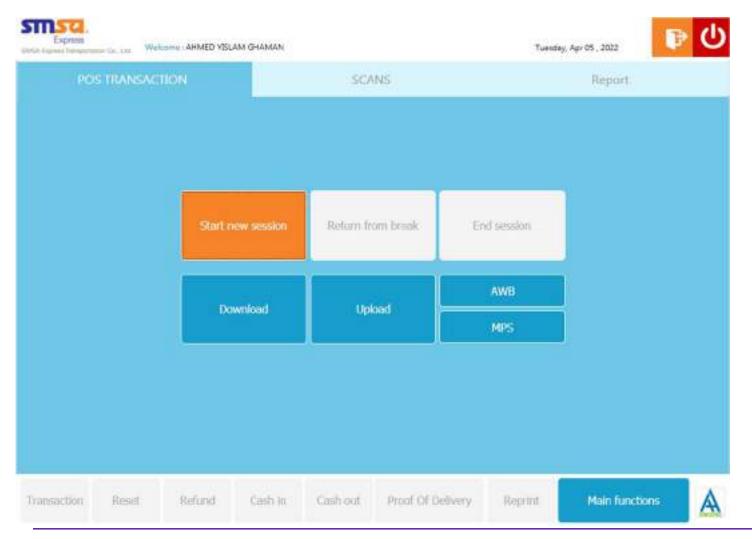
#### "POS Transaction" Tab



- The application has three main tabs:
  - "POS TRANSACTION" tab
  - "SCANS" tab
  - "Report" tab
- After logging in you will be prompted to "Main functions" content under the "POS Transaction" tab
- Notice that the other contents below i.e. Transaction, Reset, Refund, Cash In, Cash Out and etc. have been disabled – and will not be activated unless the employee start or resume session



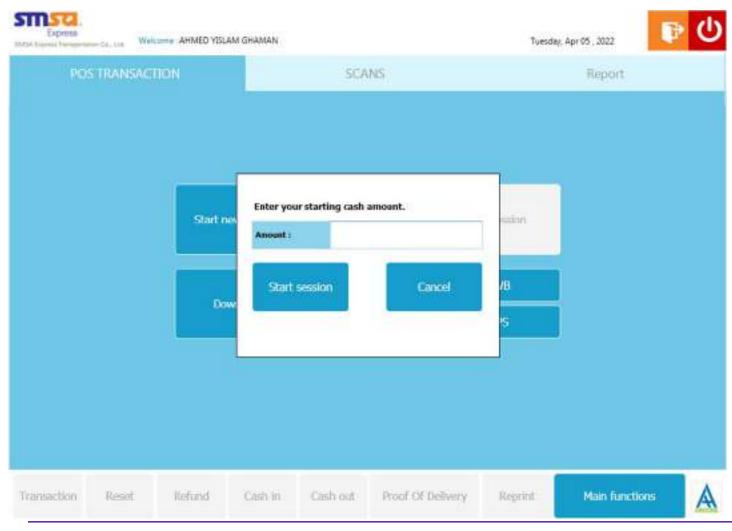
#### **□**Starting your shift



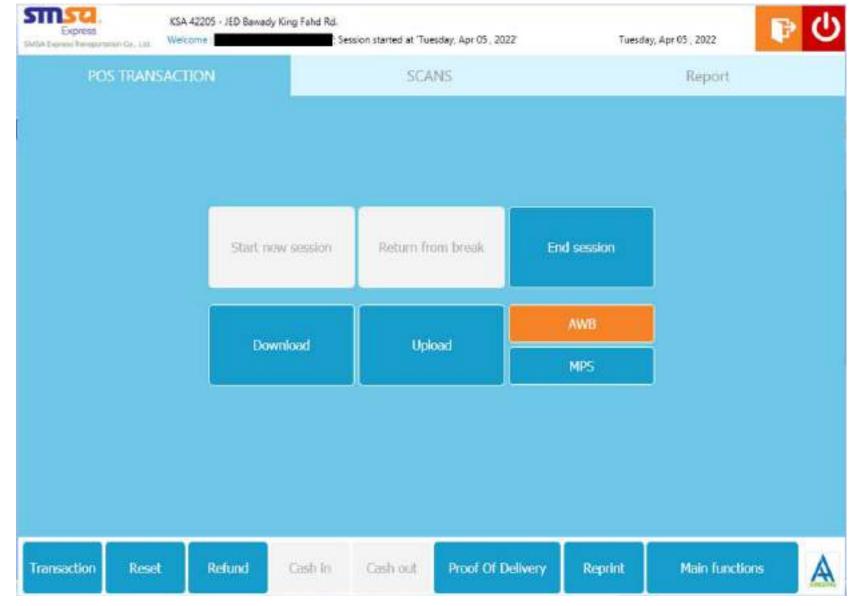
- Therefore, the only available command button are:
- Start new session employee will click on it to start the shift (Note: after clicking this you will prompted to "Enter your starting cash amount" check next slide)
- Return from break an option available for employee to resume his shift after taking a break
- End session employee will click on it to end the shift (Note: ensure to click on Upload before ending session, check below)
- Download to download any new updates (Note: you will get notified by your supervisor)
- Upload to upload any pending transaction to the server (Note: ensure to click on this button before closing the application after ending the shift)
- AWB To download airway bills when you are out of stock
- MPS To download multiple piece shipment labels when you are out of stock



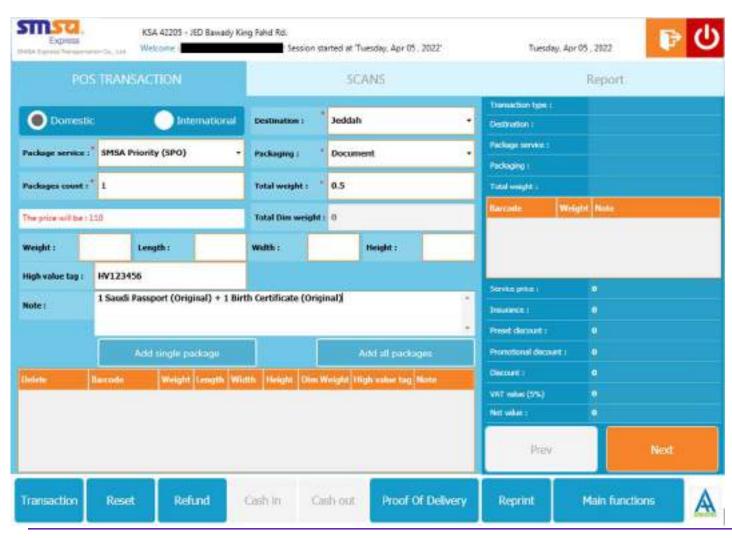
#### ☐ Enter your starting cash amount



- This message will be prompted after clicking on "Start new session"
- The amount entered should be "0 (zero)"
- After this the contents below (Transaction, Reset, Refund and etc) option will be available – check next slide



#### □Transaction (POS TRANSACTION)

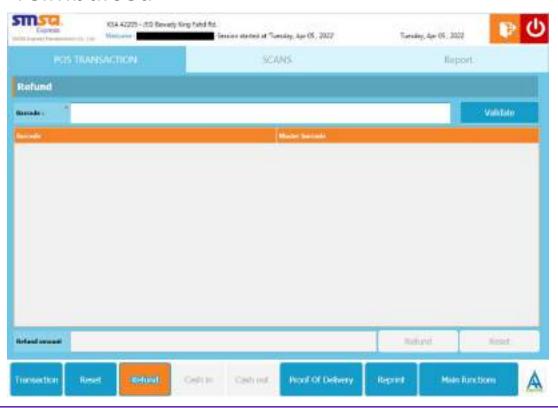


- The transaction option is the mostly used
- It eases the acceptance of shipments: Domestic or International
- It eases the pricing method
- It reduces the AWB miss information – required info are mandatory to fill
- It eases closing cash collection and generating revenue report
- Later slides will explain the methods and procedure of sales transaction



#### □ Refund and POD (POS TRANSACTION)

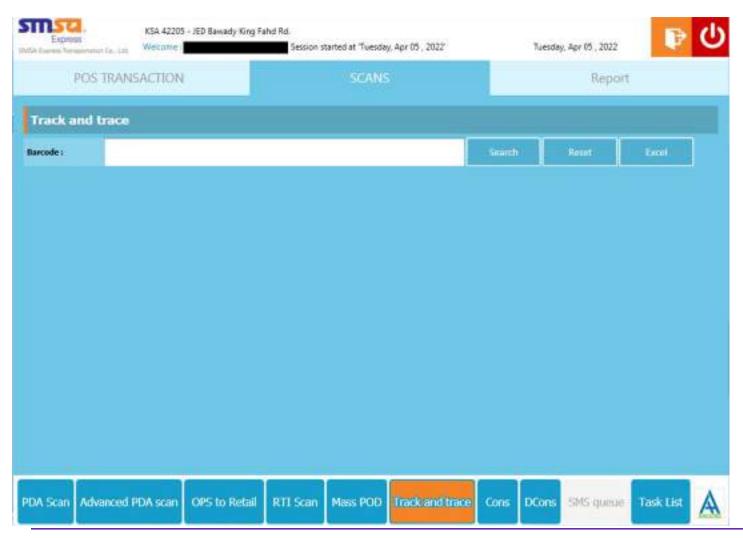
**Refund:** Allow customer to cancel the shipment and the paid amount to be reimbursed



**POD:** An added feature for instant POD scan and displays any amount to be collected from recipient



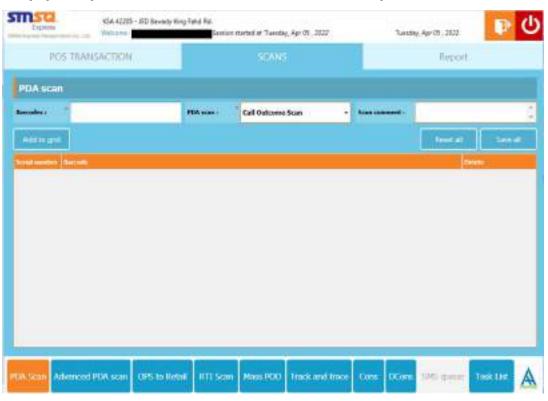
#### ☐"SCANS" Tab



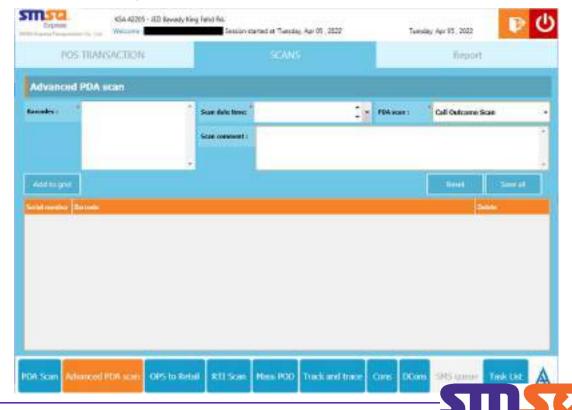
- The second homepage is "SCANS"
- The POS application is not only a "Point of Sale" but also "Point of Service"
- Under "SCANS" we can benefit from:
  - Updating shipments
  - Task List resolve customer's ticket

#### □PDA Scan and Advanced PDA Scan (SCANS)

**PDA scan:** allows employee to add the appropriate scans on the shipments

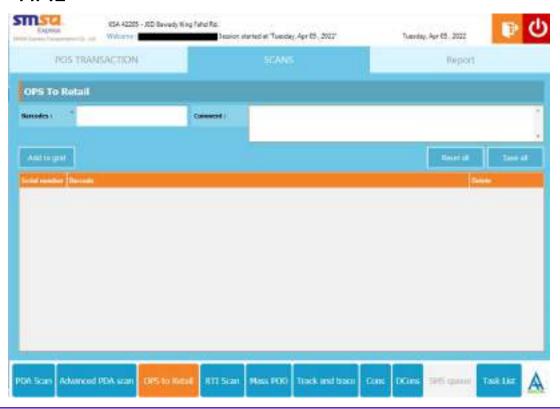


Advanced PDA scan: is similar to PDA scan but with an added feature of updating the scan date/time

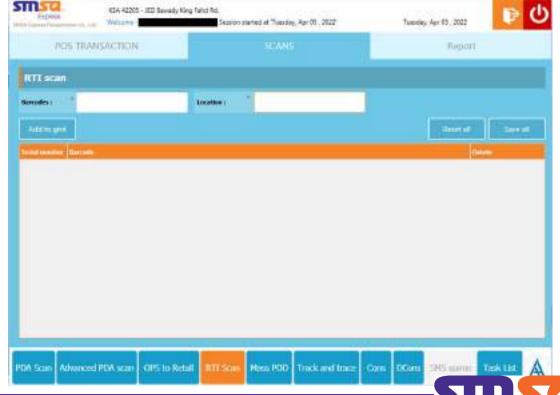


#### **□OPS** to Retail Scan and RTI Scan (SCANS)

**OPS to Retail:** Applied to all inbound shipments received from couriers for SSC HAL



RTI Scan: Applied after the "OPS to Retail" scan – and inputs the rack location of the shipment



#### ☐ Mass POD and Track & Trace (SCANS)

Mass POD: Is to update delivered shipments collectively

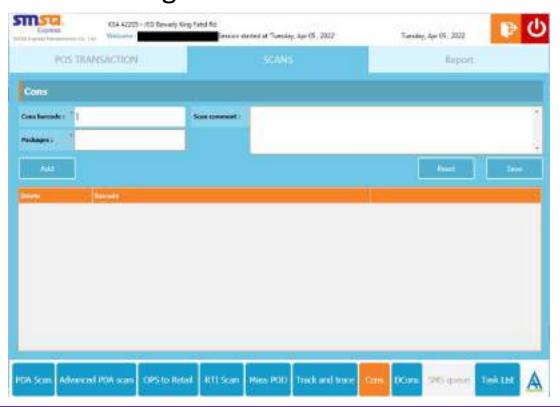


Track and Trace: To track the shipment and it's current status

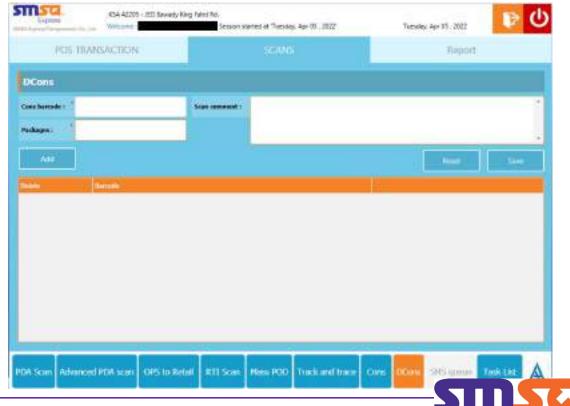


#### □Cons and Dcons (SCANS)

**Cons:** Is a scan to consolidate shipments under a single barcode

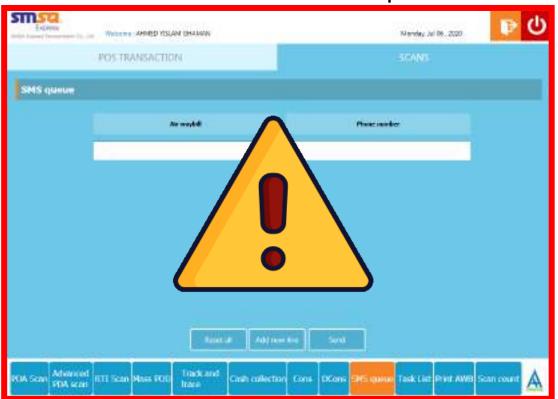


**Dcons:** Is similar to Cons but instead consolidation of shipment this option is to delete (D = Delete)



#### **□SMS** Queue and Task List (SCANS)

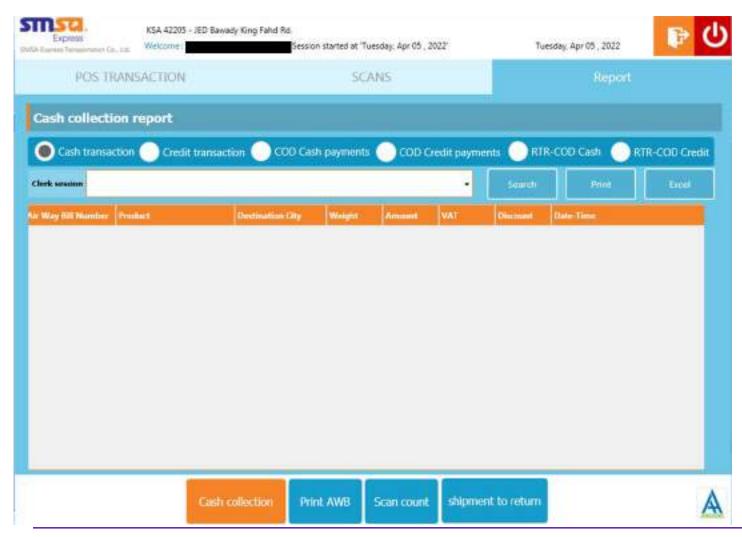
**SMS Queue:** To send SMS notification to customer to collect the HAL shipments



**Task List:** Integrated with Customer Service the CORE ticketing system to serve customer's request such as Reroute, Delivery request and etc.



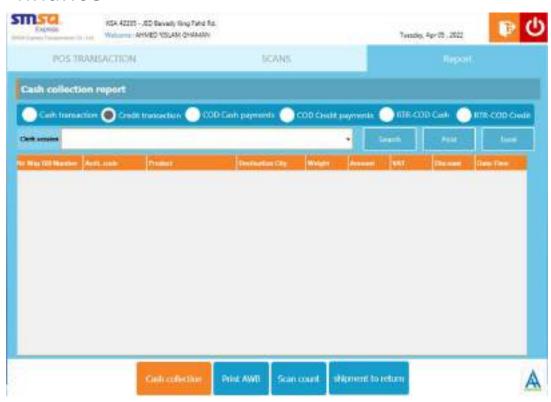
#### ☐"Report" Tab



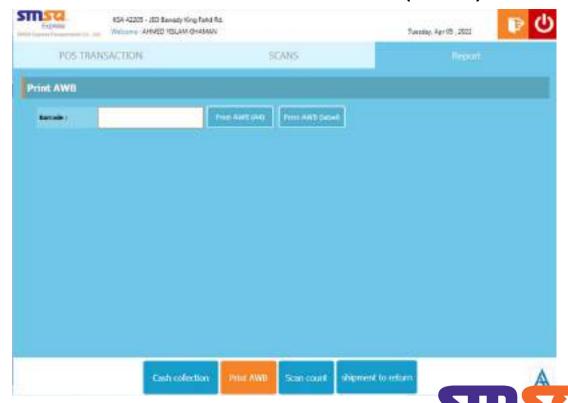
- The final homepage is "Report"
- Under "Report" we can benefit from:
  - Cash collection
  - Print AWB
  - HAL overdue shipment

#### □ Cash Collection and Print AWB (Report)

**Cash Collection:** Allows employee to prepare cash manifest and to handover to finance



**Print AWB:** Allows employee to print the AWB in A4 or Thermal adhesive (*zebra*)

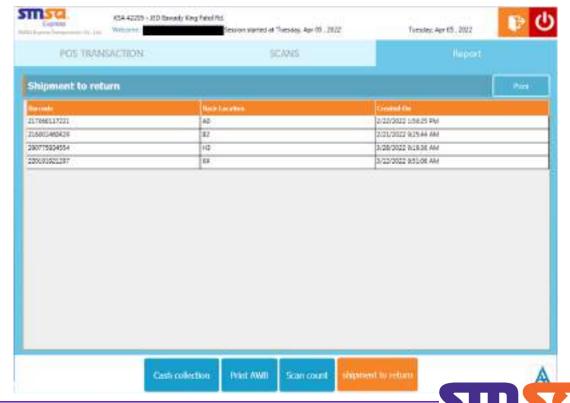


#### □Scan count and Shipment to Return (Report)

**Scan count:** logs on updates performed on the status of the shipment and disappear once the system is in-sync



**Shipment to return:** To display all overdue shipments – performed during the first shift

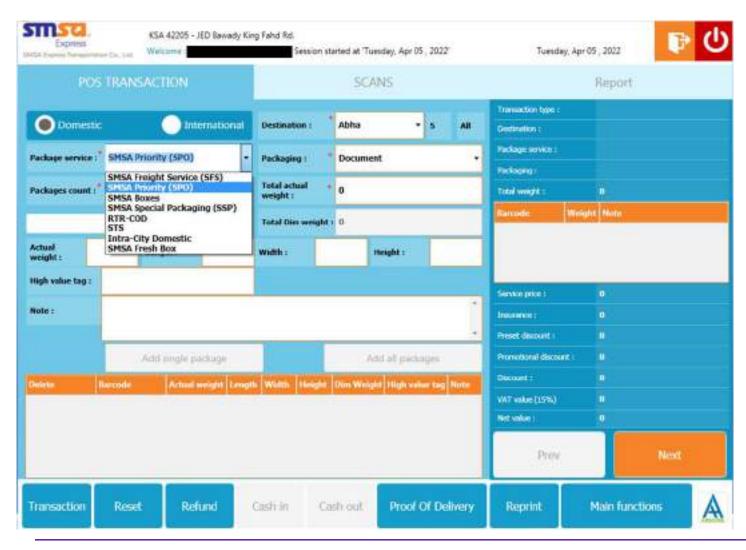


# **POS** selling transactions

The procedures for making a sale via the POS application: service selection, package selection, shipments to held at services centre, and application of discount



#### □Step 1 – Service Selection

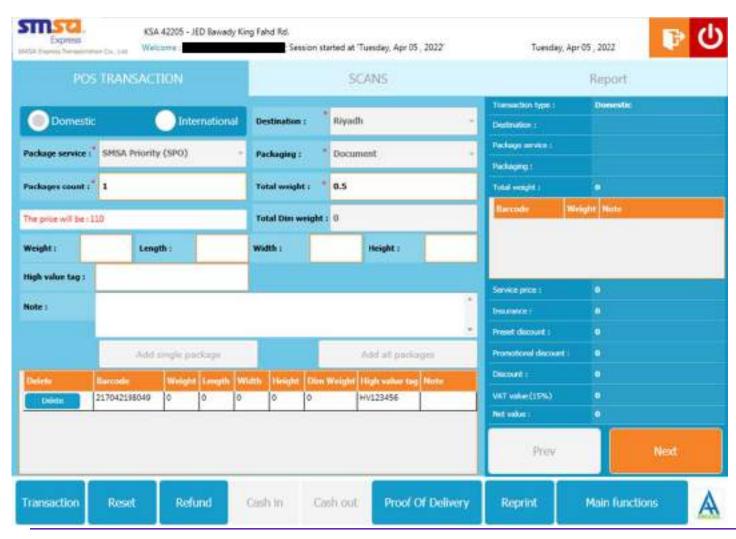


- Start with clicking on the "POS TRANSACTION" tab then on "Transaction" command button
- Select either domestic or international
- Select the destination
- Select the service requested by customer
- Select whether the shipment is document or non-document

\*\*Refer to Shipment's Acceptance Policy Document No. 116 for more info.



#### □Step 2 – No. of pieces, weight and etc.



- Select the number of shipment(s) to be sent
- Add the weight
- The shipping rate will appear (however, VAT exclusive)

\*\*Refer to Dimensional Weight Policy Document No. 94 for more info.



#### □Step 3 – Sender/Receiver Info

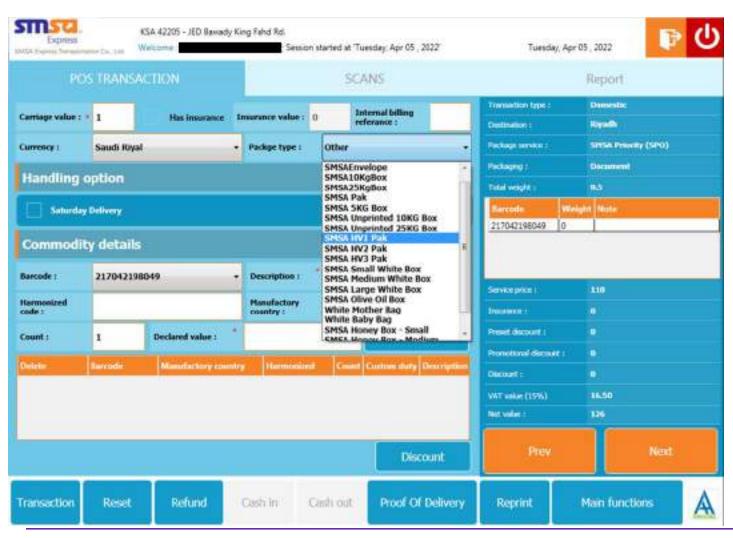


- Complete both sender and receiver information (Name, Contact Number, Complete Address and etc)
- Spaces marked with asterisk (\*) are required
- For HAL service, select the box and a list of available branches will appear

\*\*Refer to Air Waybill (AWB)
 Completion Policy Document No.
 90 for more info.



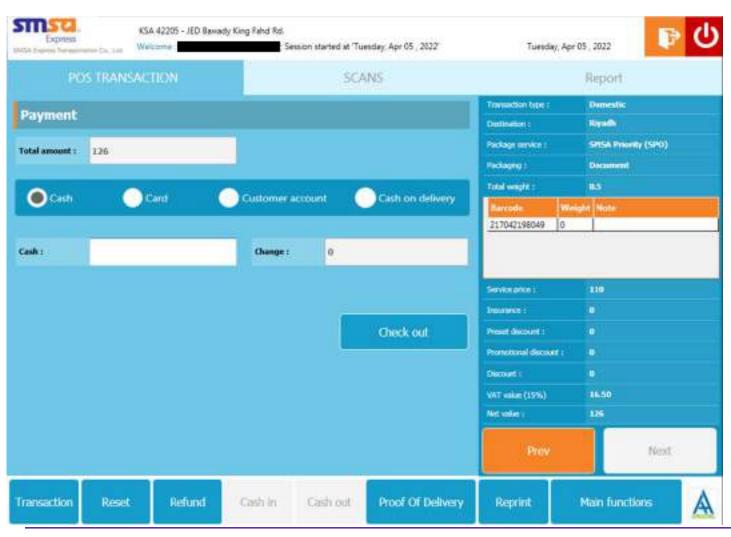
#### ☐ Packaging and Shipment Info.



- Complete the content of the shipment
- \*\*Refer to Air Waybill (AWB)
   Completion Policy Document No.
   90 for more info.
- Complete the selected packaging type
- \*\*Refer to Packaging & Contents Policy Document No. 101 for more info.



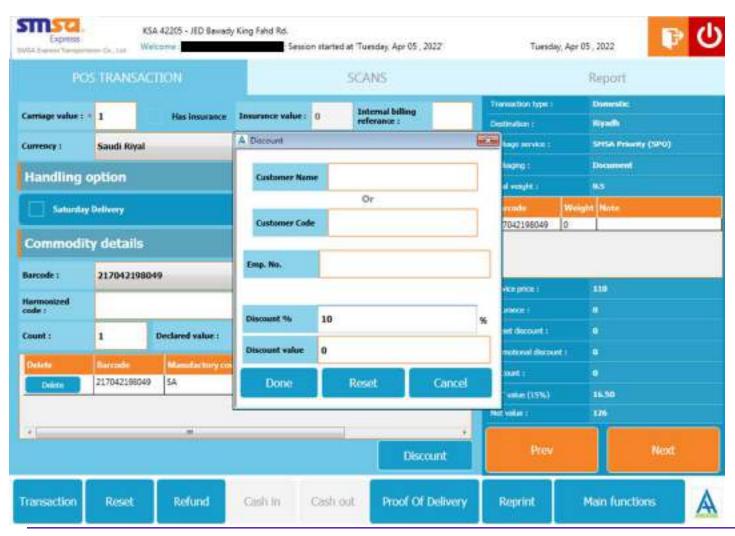
#### **■**Method of Payment



- Methods to receive service charges from customers:
- 1. Cash
- 2. Card
- 3. COD (RTR only)
- 4. Customer account



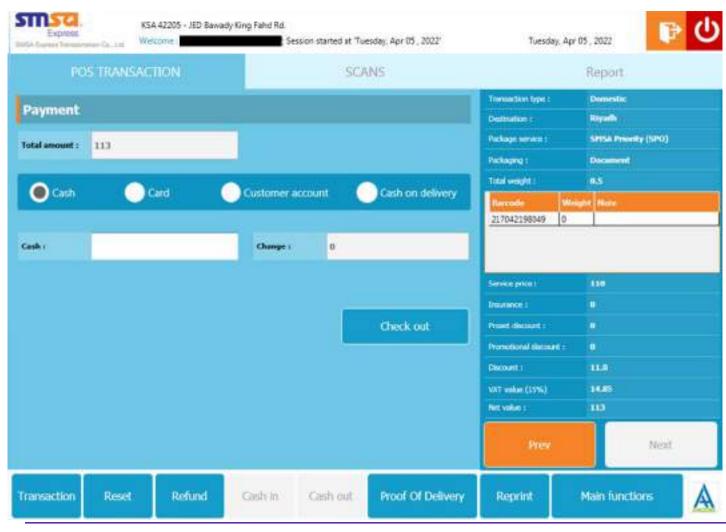
#### □Discount (1)



- Discount can be provide to customers
- After completing all the above (i.e. sender info, receiver info, commodity detail and etc) click on "Discount"
- Insert the discount and click on "Done" then "Next"
- \*\*Refer to SSC Discount Policy Document No. 2325 for more info.

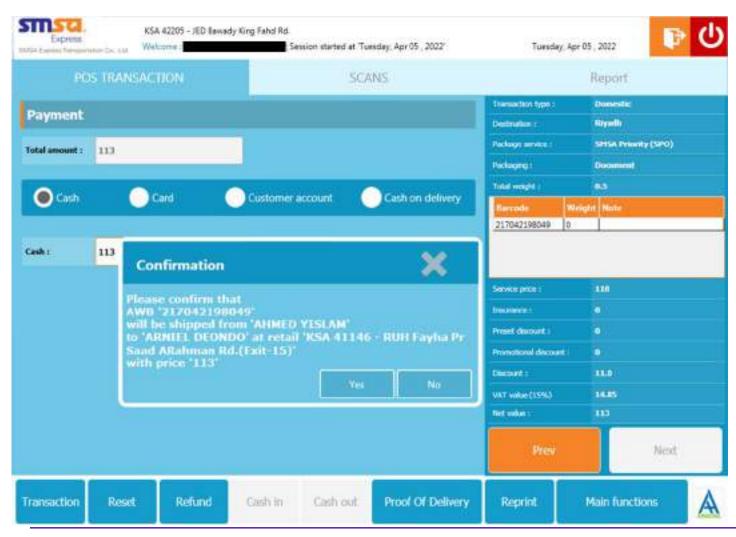


#### □Discount (2)



- After clicking on "Next" the payable amount will be displayed on (Total amount).
- The discounted amount will be displayed on the right under the charges fee detailed breakdown.

#### □Check out



- Once all shipment information has been updated and collected the payment from customer
- Click on "Check out" a "Confirmation" dialog box will appear
- Check the final info if confirmed click on "Yes", if information is incorrect click "No" and go back to update the information

#### **□**Shipping Document (A4 AWB)

#### **Shipping Document**

जाध्य

SMSAEgrees Transponder Co., CM TIN: 300057426900003

From: AHMED YISLAM 2132805264

0594880280 SMSA EXPRESS JED TRAINING CENTER, CJ0008 Jeddah, Saudi Arabia JEDA

SHIP TO:

[HAL]: KSA 41146 - RUH Fayha Pr Saad ARahman Rd.(Exit-15) ARNIEL DEONDO

0552751764 SMSA

KSA 41146 - RUH Fayha Pr Saad ARahman Rd.(Exit-15) Riyadh,Saudi Arabia ,RUHA

Use of this shipping documents constitutes your agreement to the below mentioned terms and conditions.

Sender Signature :

Date: 07/09/2020 1:00 PM Employee Number: 9183 Origin RSC Account Number: CJ0008 Total Packages: 1 Total Weight: 0.5 Kg DIM: 0/0/0

Commodity Description: PASSPORT Insurance: No Declared value for custom: 1 Carriage Value: 1 High Value Tag Number: HV123456

Packaging Type: Other
Hold At SMSA Location: Yes
Location Held: KSA 41146 - RUH Fayha Pr Saad ARahman Rd.(Exit-15)
Friday Holiday Delivery: No
Transportation Payer Account No:
Transportation Payer: None
Cash Transportation Amount: 99.0
VAT(15%):14.85
Amount after VAT: 113
Duty Payer: Account No:
Duty Payer: None
Internal Billing Reference:

TRK# 2170 4219 8049 SMSA Priority (SPO) - DD



- This shipping document or Airway Bill is generated after "check out" via Laser printers upon clicking "AWB A4"
- You will prompt with a print command window, select the correct printer and;
- Select the number of copies to print:
  - Domestic print 2 copies (1 for SSC record and 1 for customer)
  - International print 3 copies (1 for SSC record, 1 for customer and 1 attached with shipment)

Do not forget to obtain customer signature and filing procedure



#### **□**Thermal VAT receipt

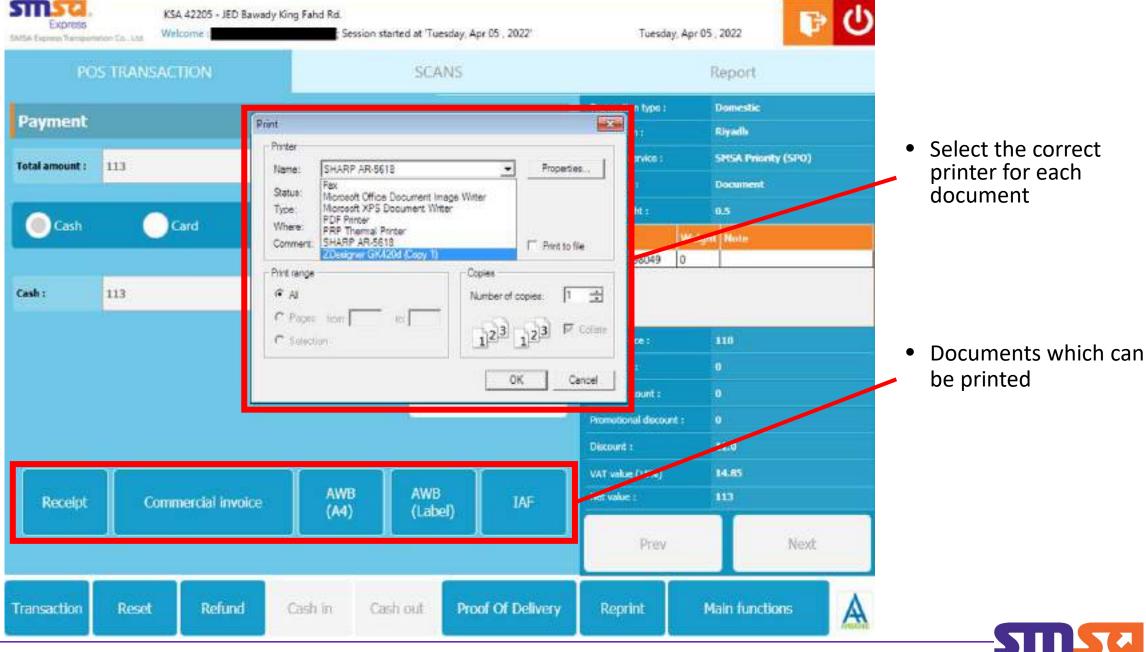


- This receipt is generated after "check out" via the thermal printer.
- This copy is given to the customer and contains the following info.:
  - SMSA's TIN
  - Selected SSC address and employee
  - Unique Invoice Number
  - Customer's name
  - Type of service
  - Transportation fee
  - Applied discount (if any)
  - VAT amount collected
  - Shipment Tracking Number
  - Date and Time of transaction

#### **□** Zebra printed AWB



- This shipping document or Airway Bill is generated after "check out" via Laser printers upon clicking "AWB Label"
- You will prompt with a print command window, select the correct printer, and print
- Remove the non-adhesive part and place the label on the designated side of the package or on a clear and visible side of the package



07-Apr-22

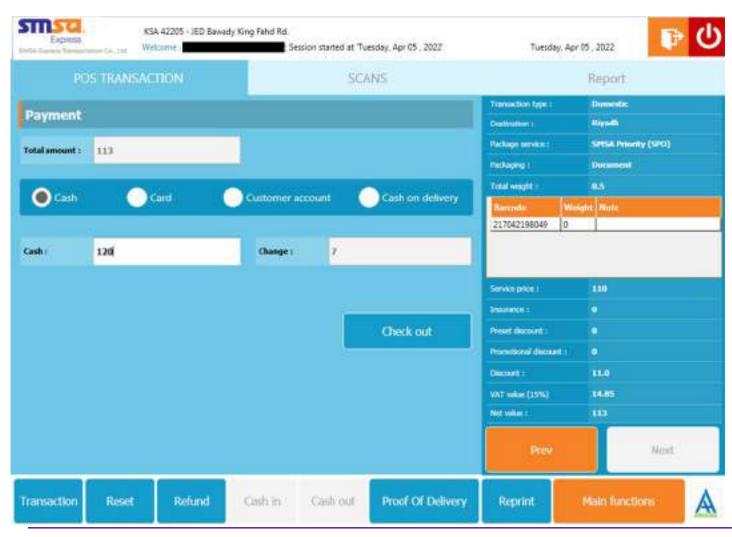
# **□**Methods of Payment

Methods of receiving payments from customers:

Cash payment, Card payment, Customer Account, Cash On Delivery (COD)



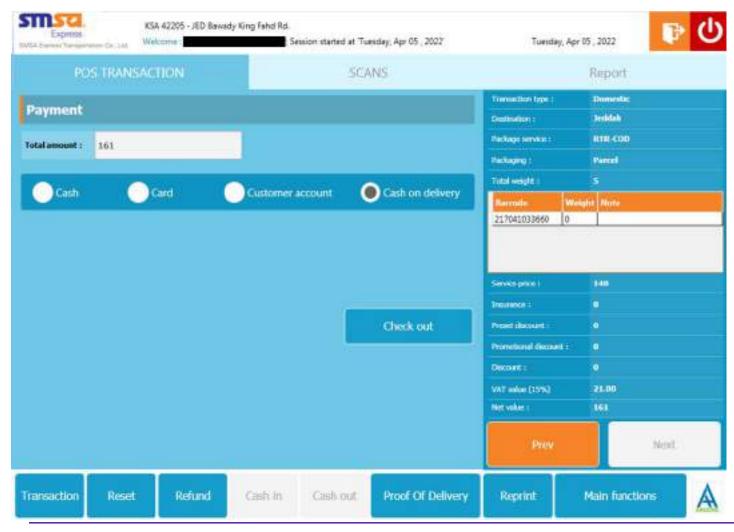
#### **□**Cash Payment



- The payable amount will appear under "Total amount"
- Whatever the amount you received in cash from the customer you can input it at "Cash"
- The application will automatically calculate the change to return back the balance to the customer
- \*\*Refer to Cash Collection
   Business Rule Document No. 500
   for more info. on handling cash

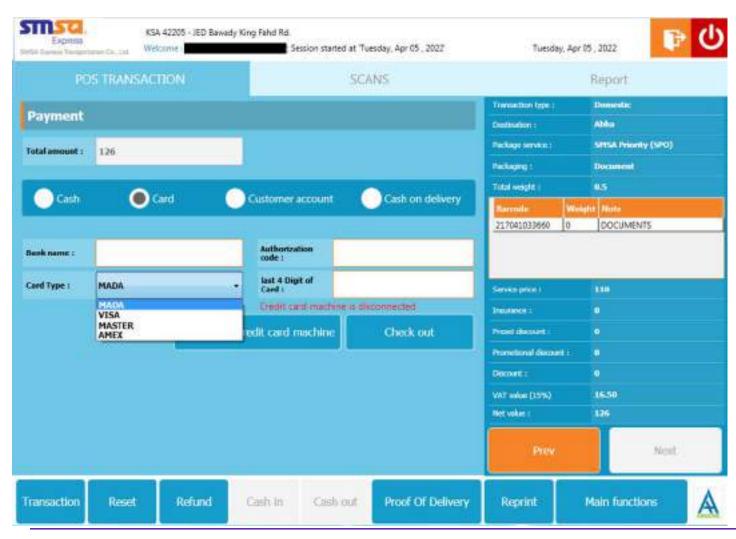


#### ☐ Cash On Delivery



- Cash on delivery payment mode is only available for RTR-COD service
- Service fee will be collected from the recipient
- The service fee will not appear as outstanding payment when preparing cash collection

#### □ Card payment



- The payable amount will appear under "Total amount"
- Check that the POS machine is online
- Accept the card
- Verify the name and validity of the card
- Insert the card into the machine
- Insert the payable amount
- Request the customer to insert the PIN
- The machine will print receipt, Check for approval
- If not approved try again and check that their no lose connection
- If approved, keep copy for "Cash collection"

\*\*Refer to MADA MACHINE BASIC USAGE - SSC JOB AID No. 3073 for more info. on handling cash

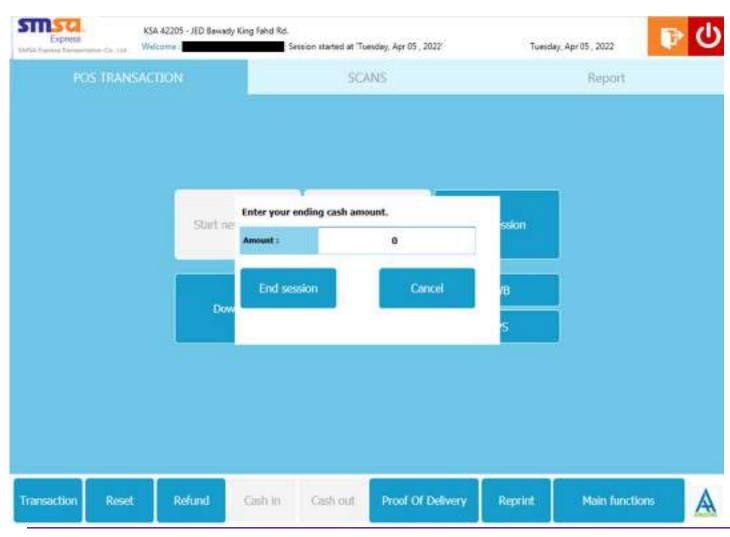


### □ Cash Collection

To ease the cash collection process, the POS allows automated generation of cash manifests and this is to promote **policy number 500 – Cash Collection Business Rule** 

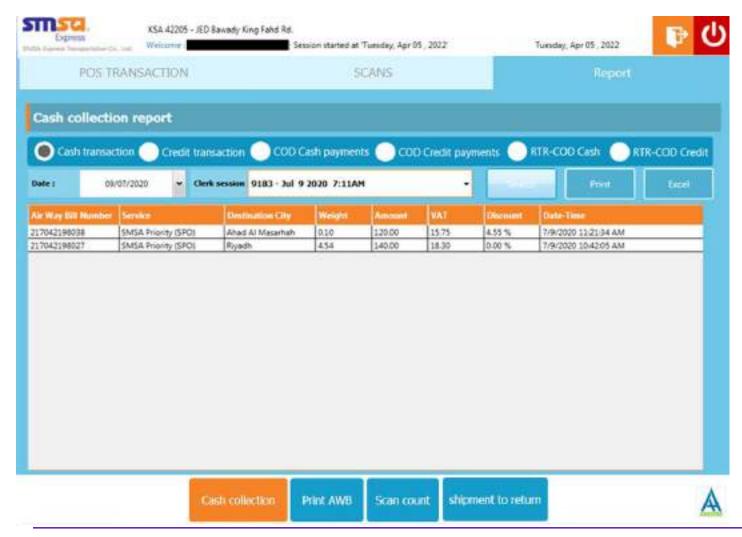


#### ☐ Ending your shift



- The first step required to generate the cash collection report is to "end the session"
- Enter the ending cash amount that have been collected during your shift
- Click on "End session" and proceed to "Cash collection" function under "SCANS" tab

#### □ Cash transaction (1) – Cash Collection



- Click on "Cash transaction"
- Select the date and clerk session.
- Click on "Search"
- The cash transaction(s) will be displayed then click on "Print"



#### □ Cash transaction (2) – Cash Collection



•	After	clicking	on	"Print"
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- The displayed report will be obtained "RSC Daily Cash Collection Report"
- Sign the report and submit to cash collectors



Remember: employees proven to have failed to comply in the cash collection business rule based on the QRM investigation will be served with strict disciplinary action

4.00	For RSC Agent Use Only		Handover To		For Collector Use Only		For Cashier Use Only
Name		Name		Name		Name	
Empe		Empit		Emp#		Emp#	
Sign		Sign		Sign		Sign	

140.00

18.30

Grand Total:

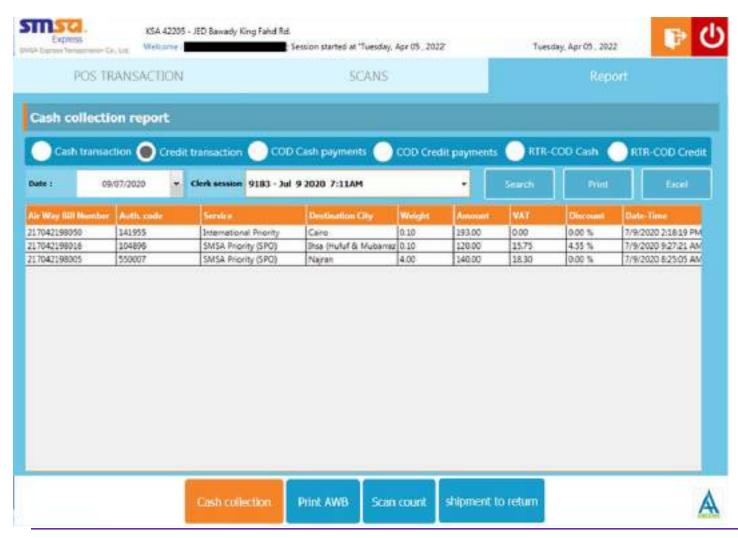
0.00%

SMSA Priority (SPO)

4.54

260.00

#### □ Credit transaction (1) – Cash Collection



- Click on "Credit transaction"
- Select the date and clerk session
- Click on "Search"
- The cash transaction(s) will be displayed then click on "Print"



#### □Credit transaction (2) – Cash Collection



- After clicking on "Print"
- The displayed report will be obtained "RSC Daily Cash Collection Report"
- Sign the report and submit to cash collectors along with the reconciliation slip





