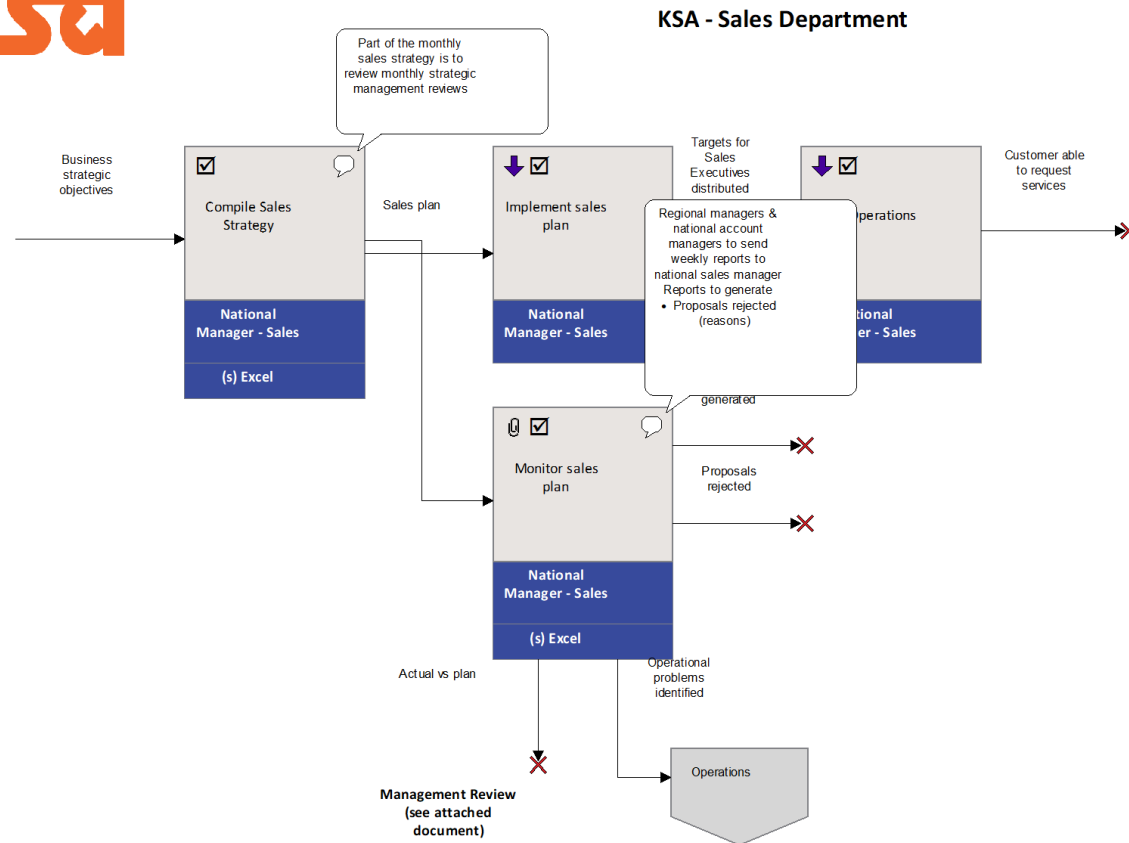




Title: KSA - Sales Department
 Author: Edwin Ramos
 Date: 5/23/2017
 Volume: 0.00 Per Second

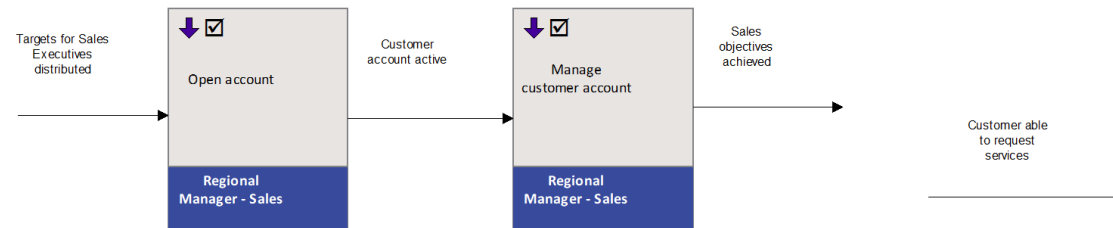
Authorization: Authorized
 Date: 5/28/2018
 Cost Per Second: \$,3.5,E-0317

Owner: Mohannad M.S. Khayyat
 Diagram Version: 3
 Review Date: 9/4/2024
 F.T.E.: 0.00

○ Actions
 ● Change Log
 ○ Change Requests
 ○ Feedback
 ○ Keywords
 ● Read Only



Sales Operations



Title: Sales Operations
Author: Edwin Ramos
Date: 5/25/2017
Volume: 0.00 Per Second

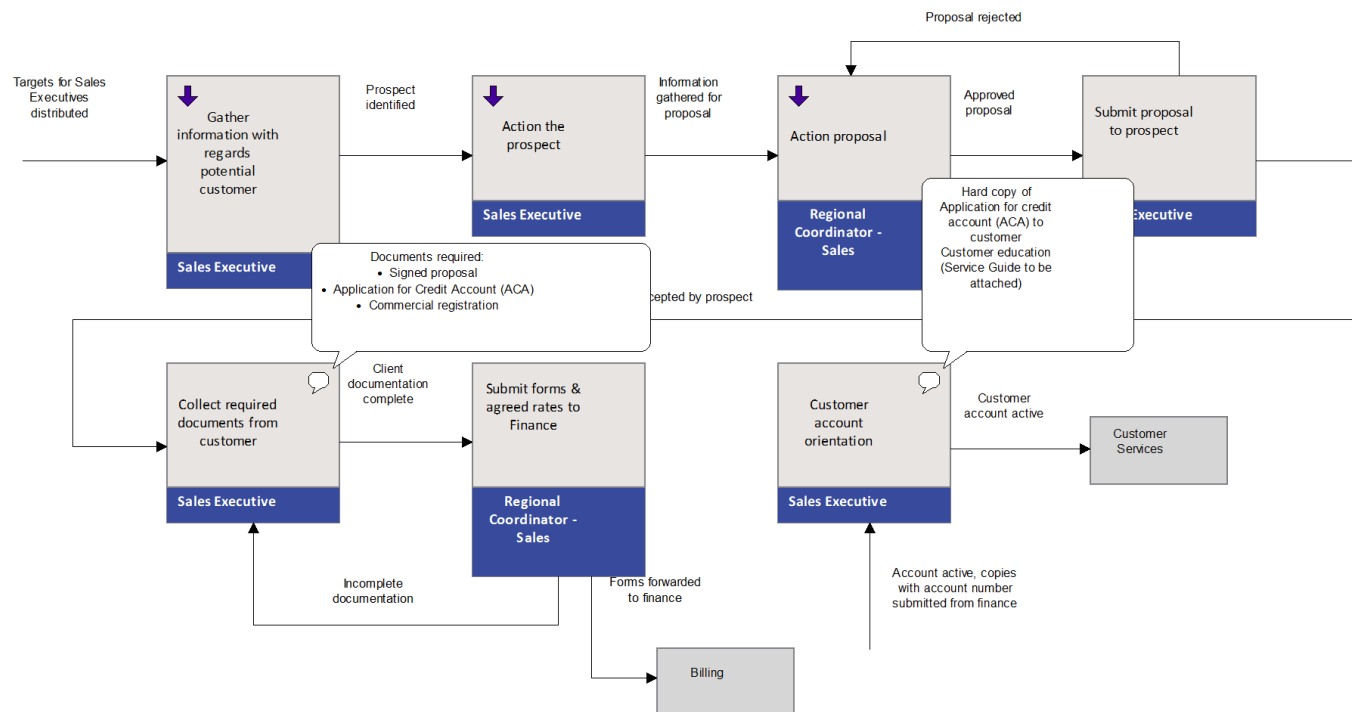
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Date: 5/28/2018
Cost Per Second: \$,3.5,E-0317

Owner: Mohannad M.S. Khayyat
Diagram Version: 3
Review Date: 9/4/2024
F.T.E.: 0.00

○ Actions
● Change Log
○ Change Requests
○ Feedback
○ Keywords
● Read Only



Open Account



Title: Open Account
 Author: Edwin Ramos
 Date: 5/22/2010
 Volume: 0.00 Per Second

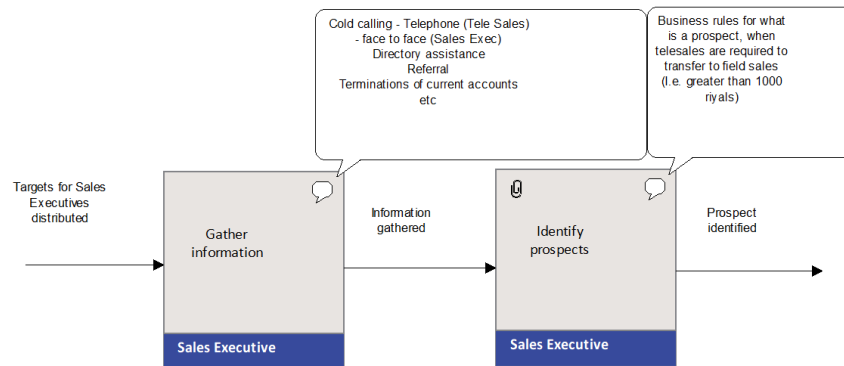
Authorization: Authorized
 Date: 5/28/2018
 Cost Per Second: \$,3.5,E-0317

Owner: Mohannad M.S. Khayyat
 Diagram Version: 3
 Review Date: 9/4/2024
 F.T.E.: 0.00

○ Actions
 ● Change Log
 ○ Change Requests
 ○ Feedback
 ● Keywords
 ● Read Only



Gather Information with Regards Potential Customer



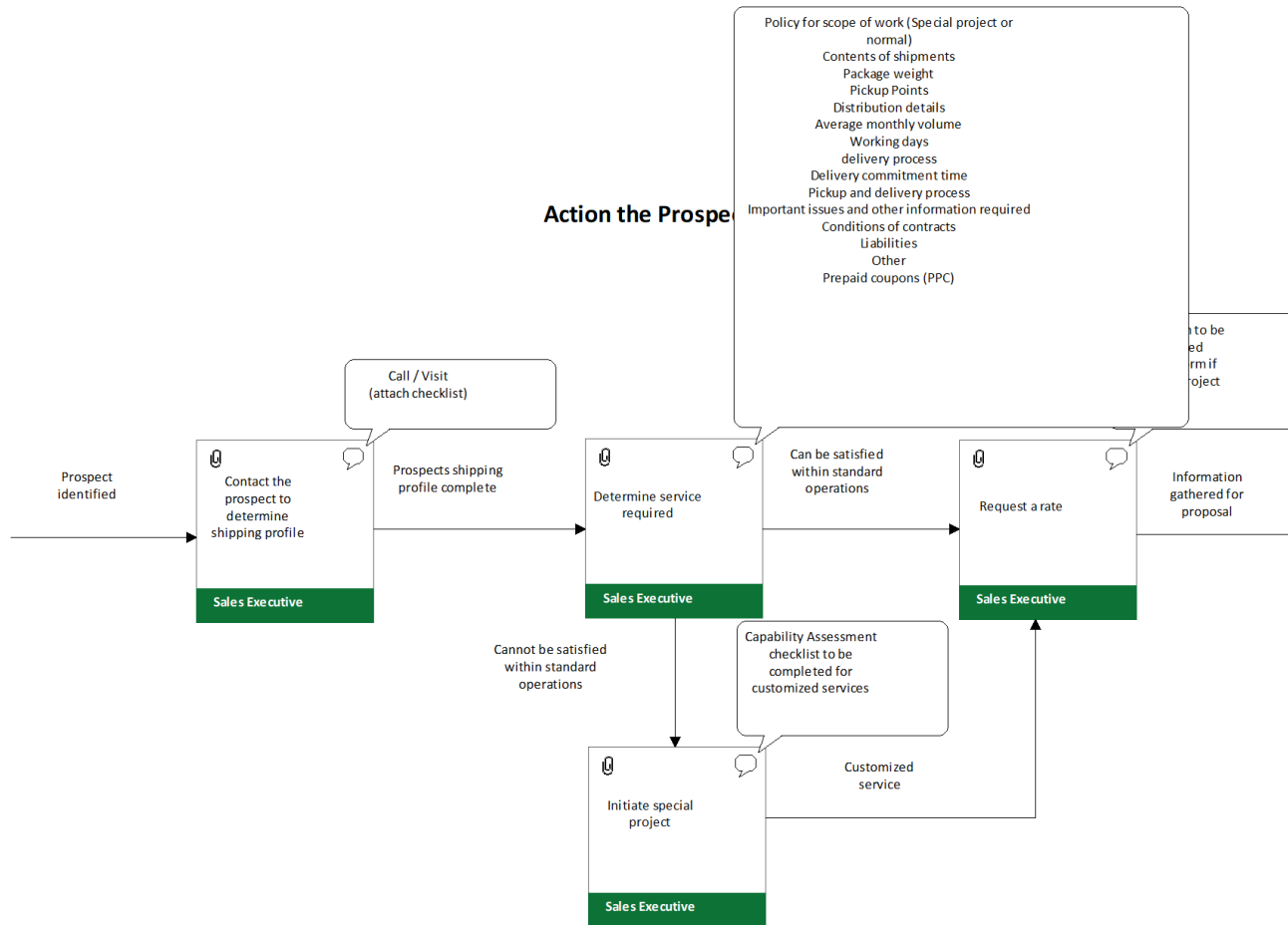
Title: Gather Information with Regards Potential Customer
 Author: Edwin Ramos
 Date: 5/22/2010
 Volume: 0.00 Per Second

Authorization: Authorized
 Date: 5/28/2018
 Cost Per Second: \$,3.5,E-0317

Owner: Mohannad M.S. Khayyat
 Diagram Version: 3
 Review Date: 9/4/2024
 F.T.E.: 0.00

○ Actions
 ● Change Log
 ○ Change Requests

○ Feedback
 ● Keywords
 ● Read Only



Title: Action the Prospect
 Author: Edwin Ramos
 Date: 5/22/2010
 Volume: 0.00 Per Second

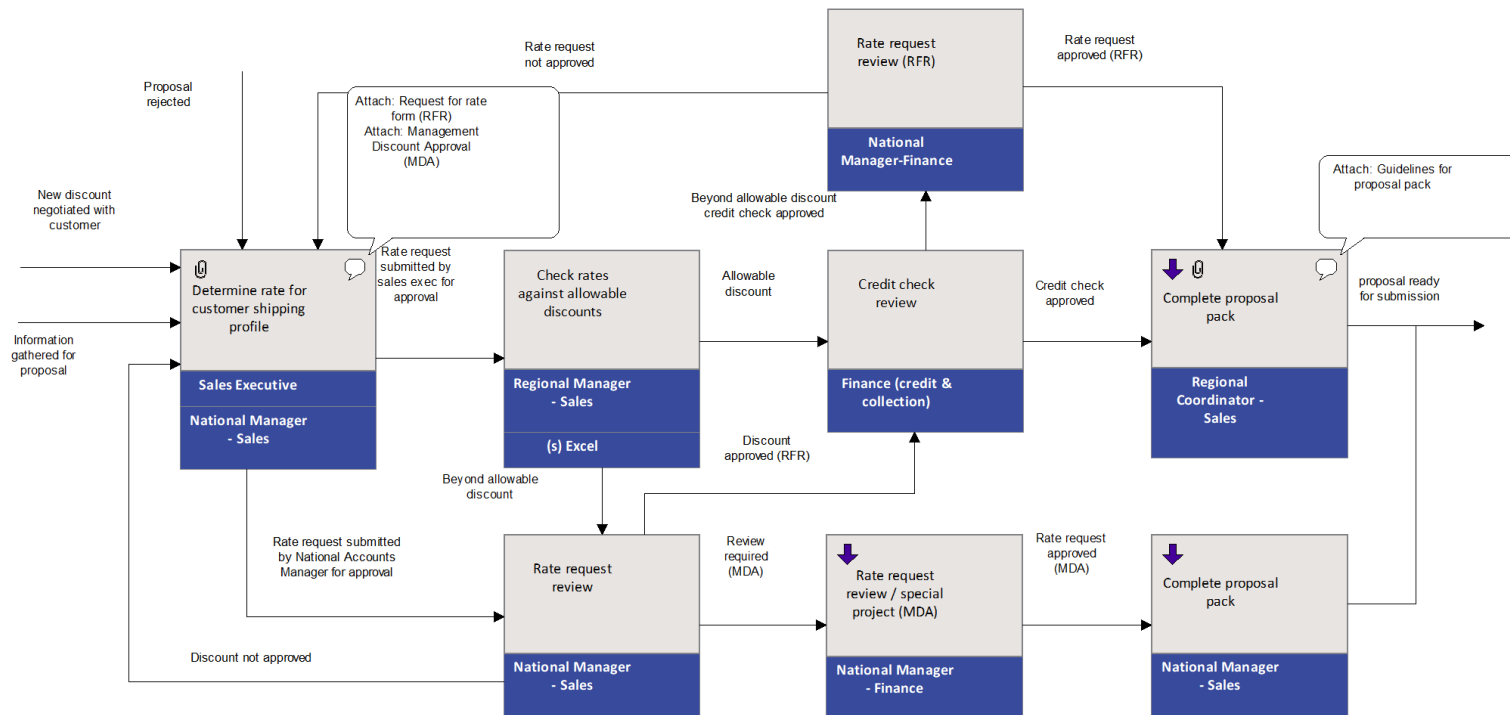
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 Date: 1/9/2023
 Cost Per Second: \$,3.5,E-0317

Owner: Mohannad M.S. Khayyat
 Diagram Version: 4
 Review Date: 9/4/2024
 F.T.E.: 0.00

○ Actions
 ● Change Log
 ○ Change Requests
 ○ Feedback
 ● Keywords
 ● Read Only



Action Proposal



Title: Action Proposal
 Author: Edwin Ramos
 Date: 5/22/2010
 Volume: 0.00 Per Second

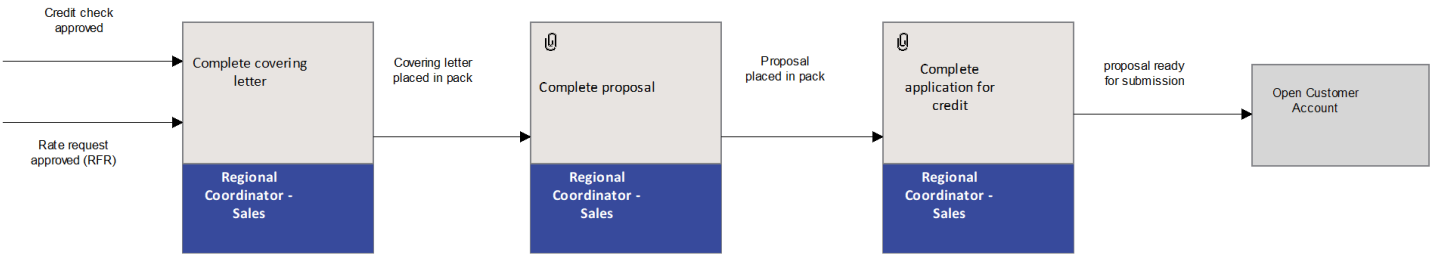
Authorization: Authorized
 Date: 5/28/2018
 Cost Per Second: \$,3.5,E-0317

Owner: Mohannad M.S. Khayyat
 Diagram Version: 4
 Review Date: 9/4/2024
 F.T.E.: 0.00

○ Actions ○ Feedback
 ● Change Log ● Keywords
 ○ Change Requests ● Read Only



Complete Proposal Pack



Title: Complete Proposal Pack
Author: Edwin Ramos
Date: 5/22/2010
Volume: 0.00 Per Second

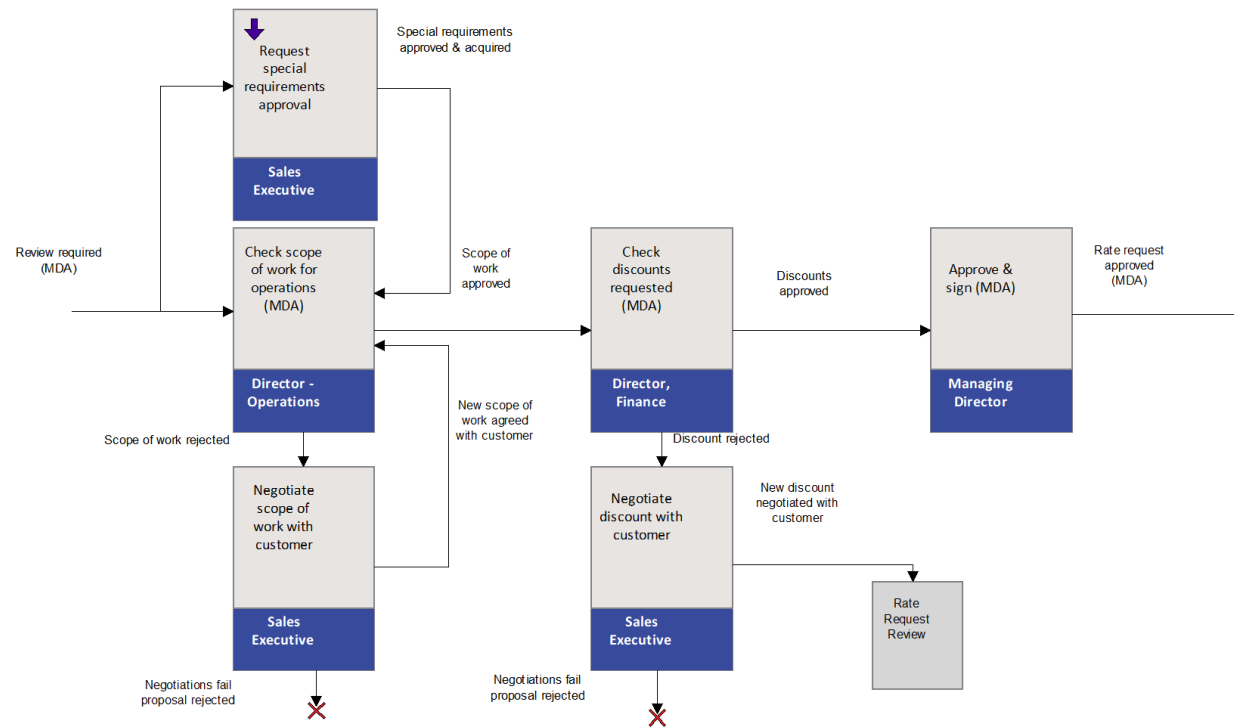
Authorization: Authorized
Date: 5/28/2018
Cost Per Second: \$,3.5,E-0317

Owner: Mohannad M.S. Khayyat
Diagram Version: 3
Review Date: 9/4/2024
F.T.E.: 0.00

- Actions
- Change Log
- Change Requests
- Feedback
- Keywords
- Read Only



Rate Request Review / Special Project (MDA)



Title: Rate Request Review / Special Project (MDA)
 Author: Edwin Ramos
 Date: 5/29/2010
 Volume: 0.00 Per Second

Authorization: Authorized
 Date: 5/28/2018
 Cost Per Second: \$,3.5,E-0317

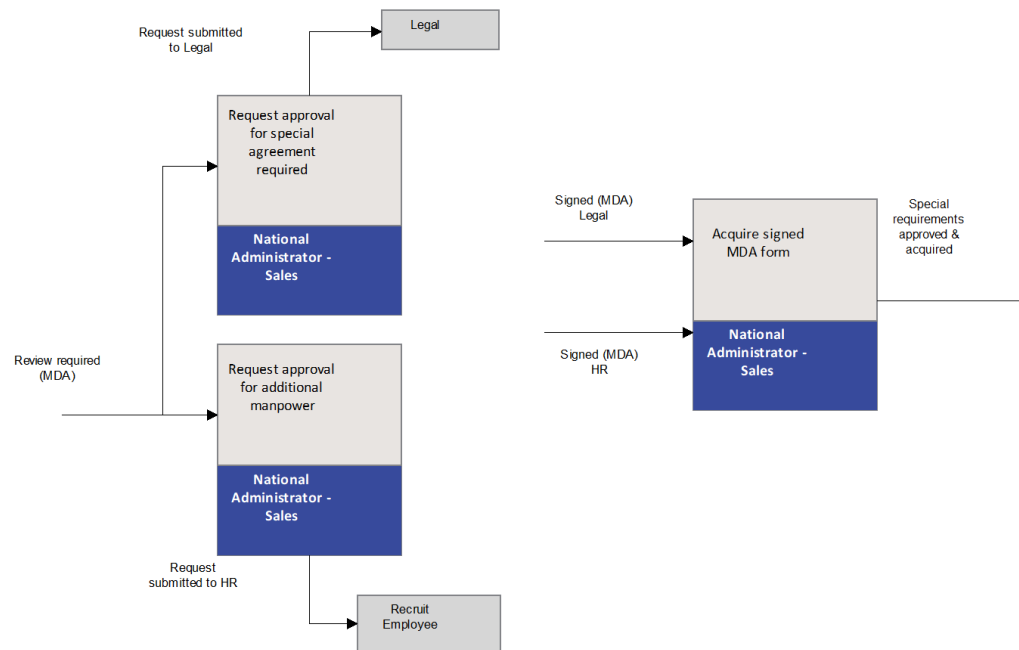
Owner: Mohannad M.S. Khayyat
 Diagram Version: 3
 Review Date: 9/4/2024
 F.T.E.: 0.00

○ Actions
 ● Change Log
 ○ Change Requests

○ Feedback
 ● Keywords
 ● Read Only



Request Special Requirements Approval



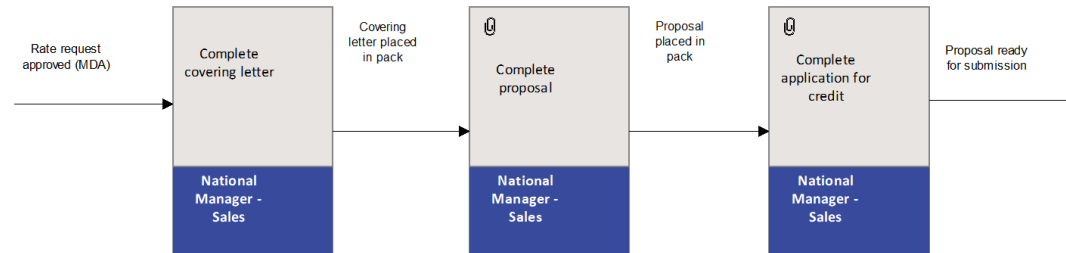
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 Author: Edwin Ramos Authorization: Authorized
 Date: 5/29/2010 Date: 5/28/2018
 Volume: 0.00 Per Second Cost Per Second: \$,3.5,E-0317

Owner: Mohannad M.S. Khayyat
Diagram Version: 3
Review Date: 9/4/2024
F.T.E.: 0.00

- ☐ Actions
- ☒ Change Log
- ☐ Change Requests
- ☐ Feedback
- ☒ Keywords
- ☒ Read Only



Complete Proposal Pack



Title: Complete Proposal Pack
 Author: Edwin Ramos
 Date: 5/29/2010
 Volume: 0.00 Per Second

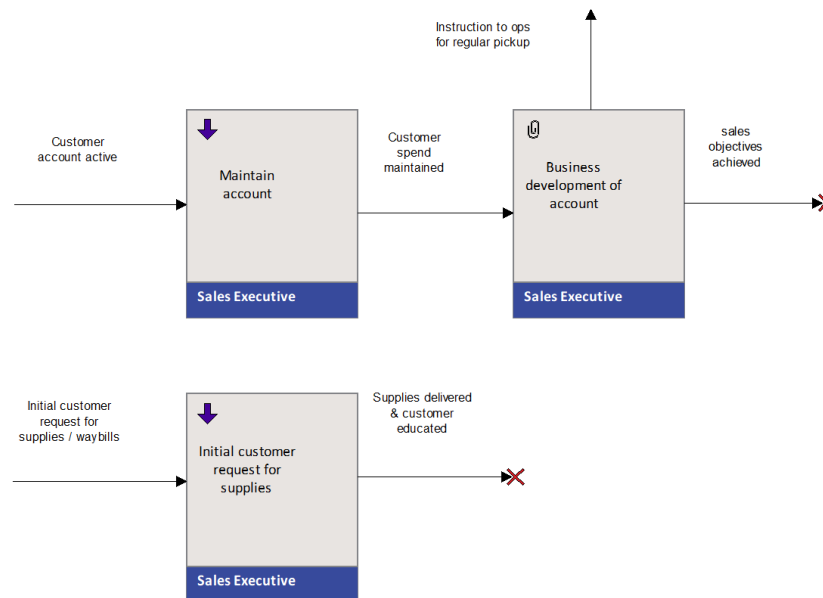
Authorization: Authorized
 Date: 5/28/2018
 Cost Per Second: \$,3.5,E-0317

Owner: Mohannad M.S. Khayyat
 Diagram Version: 3
 Review Date: 9/4/2024
 F.T.E.: 0.00

○ Actions ○ Feedback
 ● Change Log ● Keywords
 ○ Change Requests ● Read Only



Manage Customer Account



Title: Manage Customer Account
Author: Edwin Ramos
Date: 5/25/2017
Volume: 0.00 Per Second

Authorization: Authorized
Date: 5/28/2018
Cost Per Second: \$,3.5,E-0317

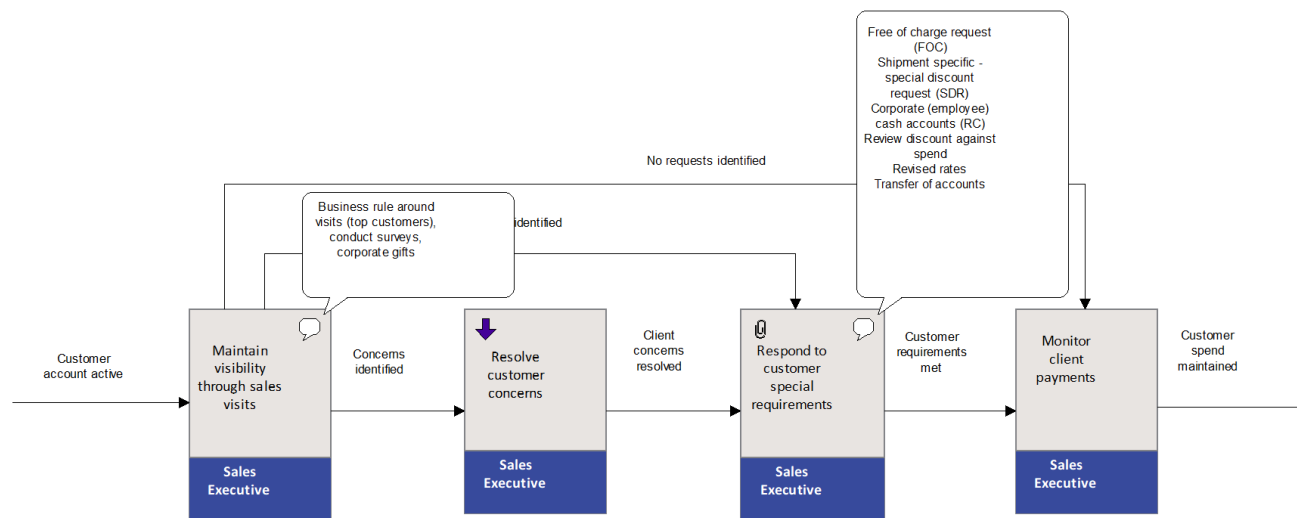
Owner: Mohannad M.S. Khayyat
Diagram Version: 3
Review Date: 9/4/2024
F.T.E.: 0.00

○ Actions
● Change Log
○ Change Requests

○ Feedback
○ Keywords
● Read Only



Maintain Account



Title: Maintain Account
 Author: Edwin Ramos
 Date: 5/22/2010
 Volume: 0.00 Per Second

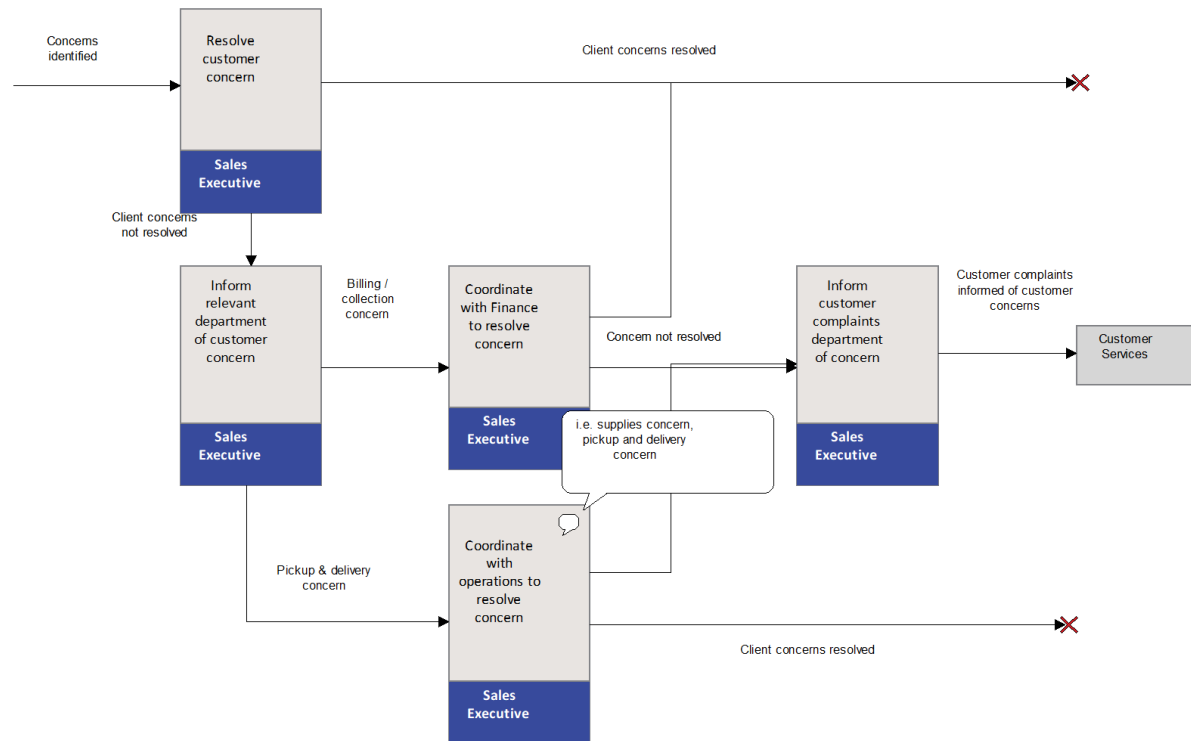
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 Date: 5/28/2018
 Cost Per Second: \$,3.5,E-0317

Owner: Mohannad M.S. Khayyat
 Diagram Version: 3
 Review Date: 9/4/2024
 F.T.E.: 0.00

○ Actions ○ Feedback
 ● Change Log ● Keywords
 ○ Change Requests ● Read Only

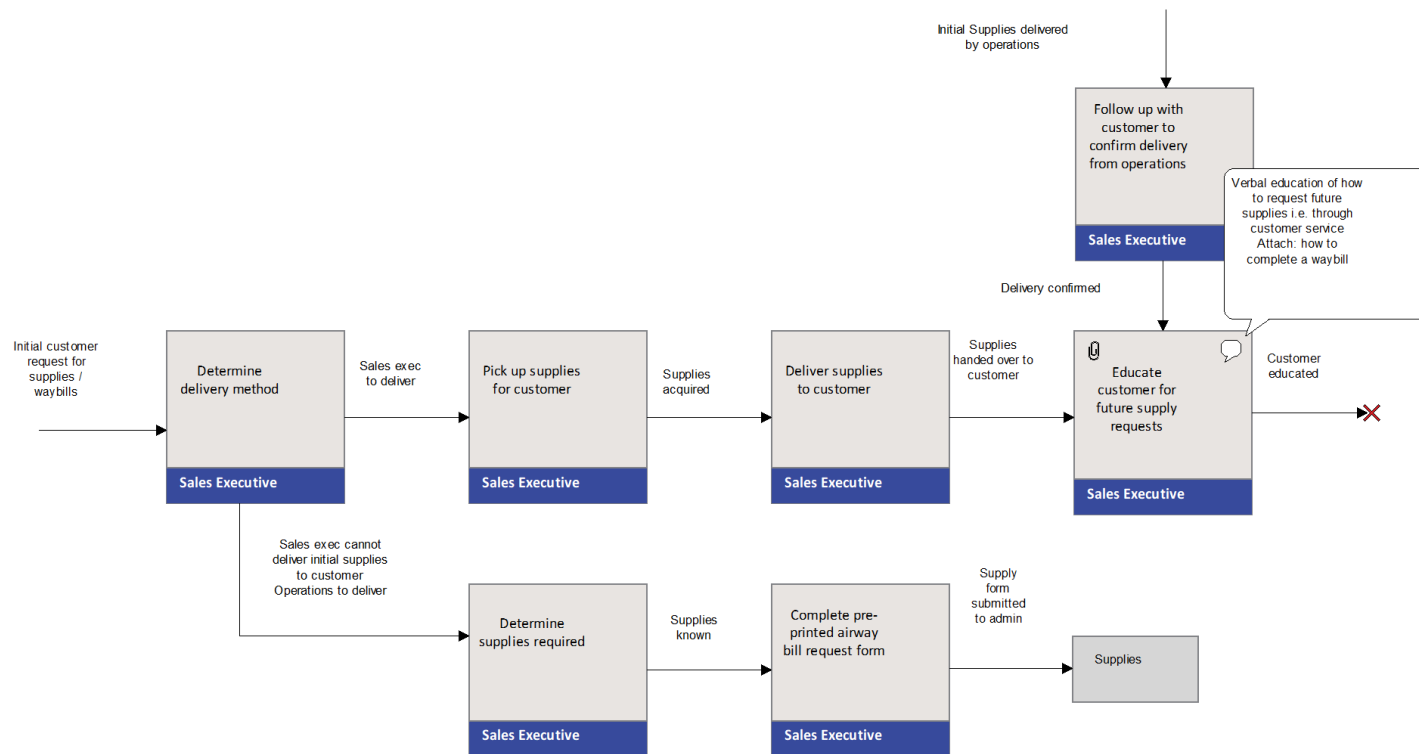


Resolve Customer Concerns





Initial Customer Request for Supplies



Title: Initial Customer Request for Supplies
 Author: Edwin Ramos
 Date: 5/29/2010
 Volume: 0.00 Per Second

Authorization: Authorized
 Date: 5/28/2018
 Cost Per Second: \$,3.5,E-0317

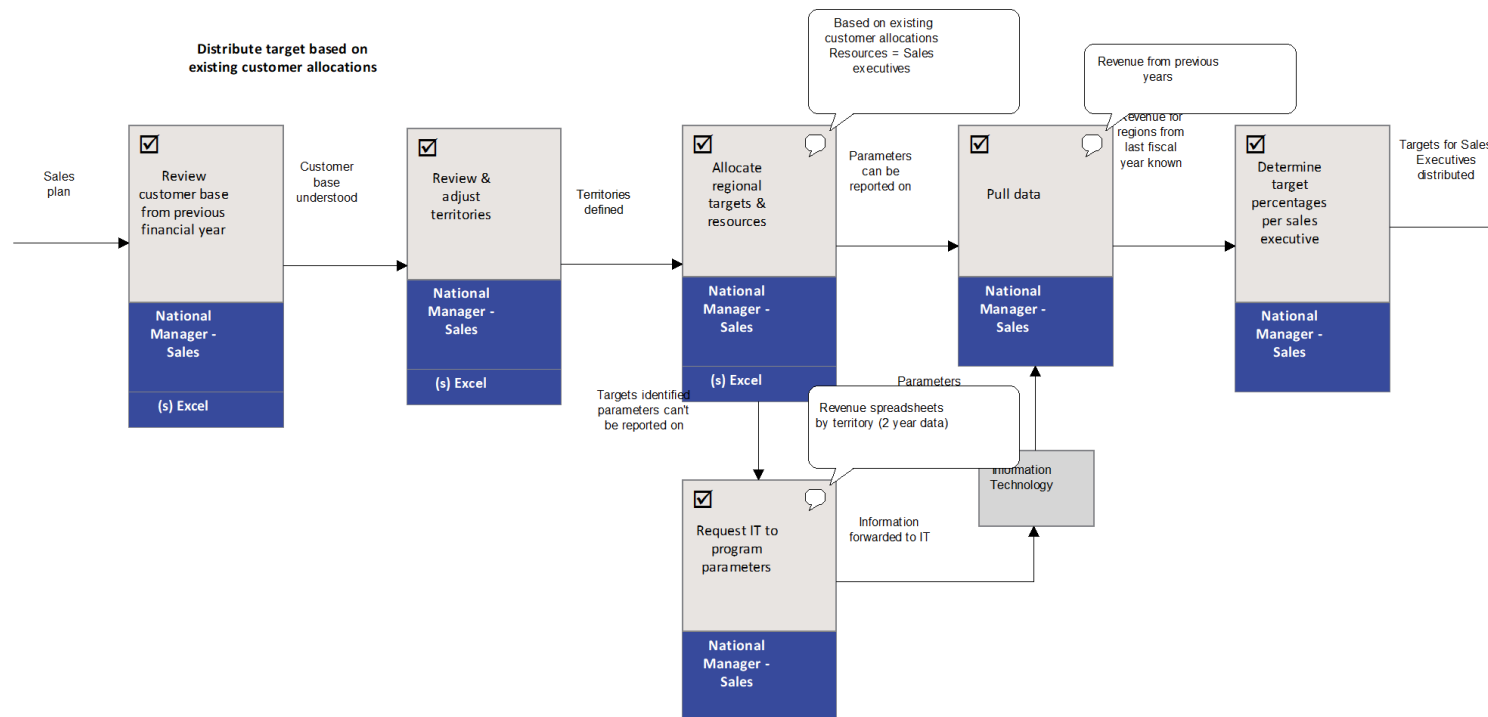
Owner: Mohannad M.S. Khayyat
 Diagram Version: 3
 Review Date: 9/4/2024
 F.T.E.: 0.00

○ Actions
 ● Change Log
 ● Change Requests

○ Feedback
 ● Keywords
 ● Read Only



Implement Sales Plan



Title: Implement Sales Plan
 Author: Edwin Ramos
 Date: 5/22/2010
 Volume: 0.00 Per Second

Authorization: Authorized
 Date: 5/28/2018
 Cost Per Second: \$,3.5,E-0317

Owner: Mohannad M.S. Khayyat
 Diagram Version: 4
 Review Date: 9/4/2024
 F.T.E.: 0.00

○ Actions
 ● Change Log
 ● Change Requests

○ Feedback
 ● Keywords
 ● Read Only