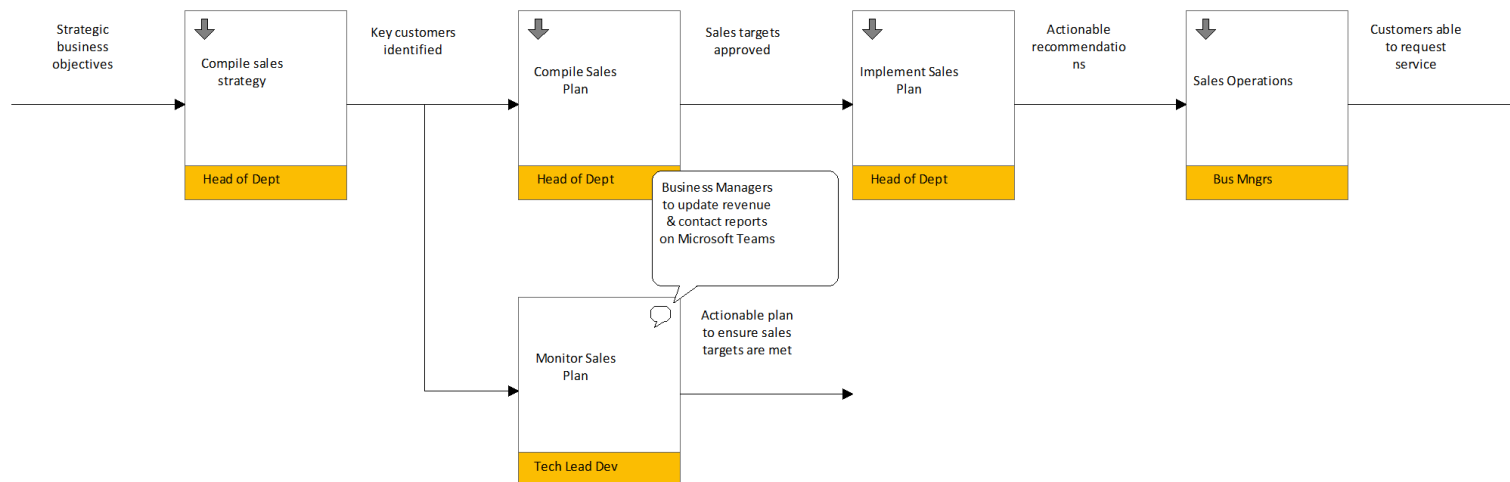




ZAF - Sales



Title: ZAF - Sales
Author: Edwin Ramos
Date: 5/8/2024
Volume: 0.00 Per Second

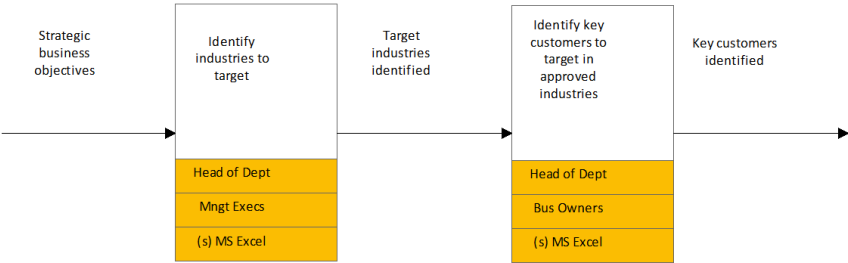
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Date: 2/18/2025
Cost Per Second: \$,3.5,E-0317

Owner: Dirk Cornelius Uys
Diagram Version: 1
Review Date: None
F.T.E.: 0.00

○ Actions
● Change Log
○ Change Requests
○ Feedback
○ Keywords
● Read Only

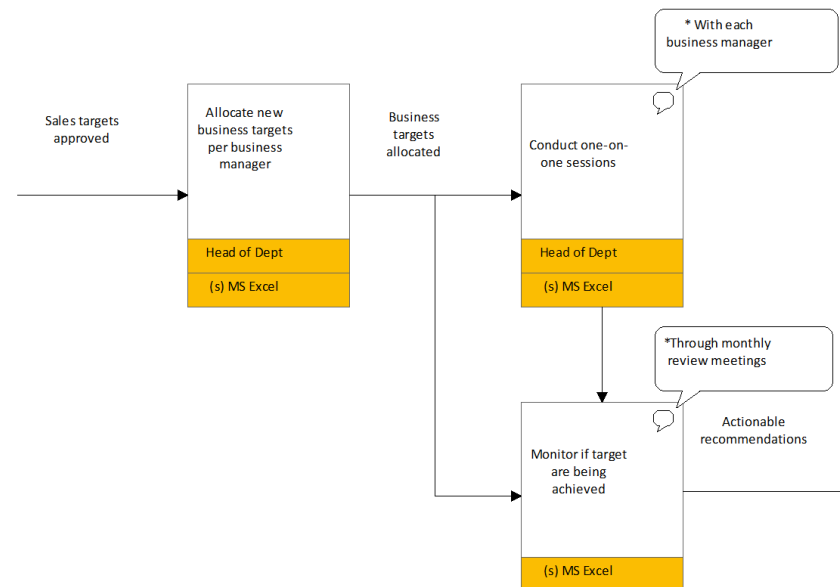


Compile Sales Strategy





Implement Sales Plan



Title: Implement Sales Plan
Author: Edwin Ramos
Date: 5/8/2024
Volume: 0.00 Per Second

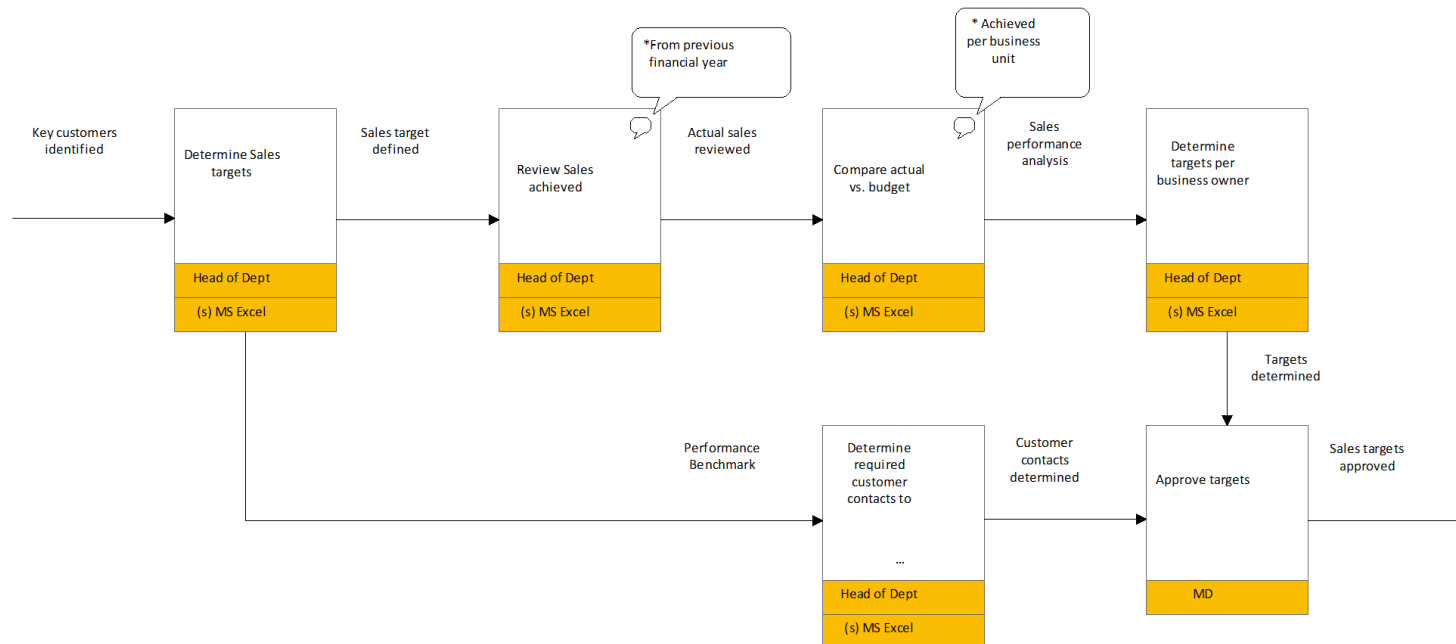
Authorization: Authorized
Date: 2/18/2025
Cost Per Second: \$,3.5,E-0317

Owner: Dirk Cornelius Uys
Diagram Version: 1
Review Date: None
F.T.E.: 0.00

○ Actions
● Change Log
○ Change Requests
○ Feedback
○ Keywords
● Read Only



Compile Sales Plan



Title: Compile Sales Plan
 Author: Edwin Ramos
 Date: 5/8/2024
 Volume: 0.00 Per Second

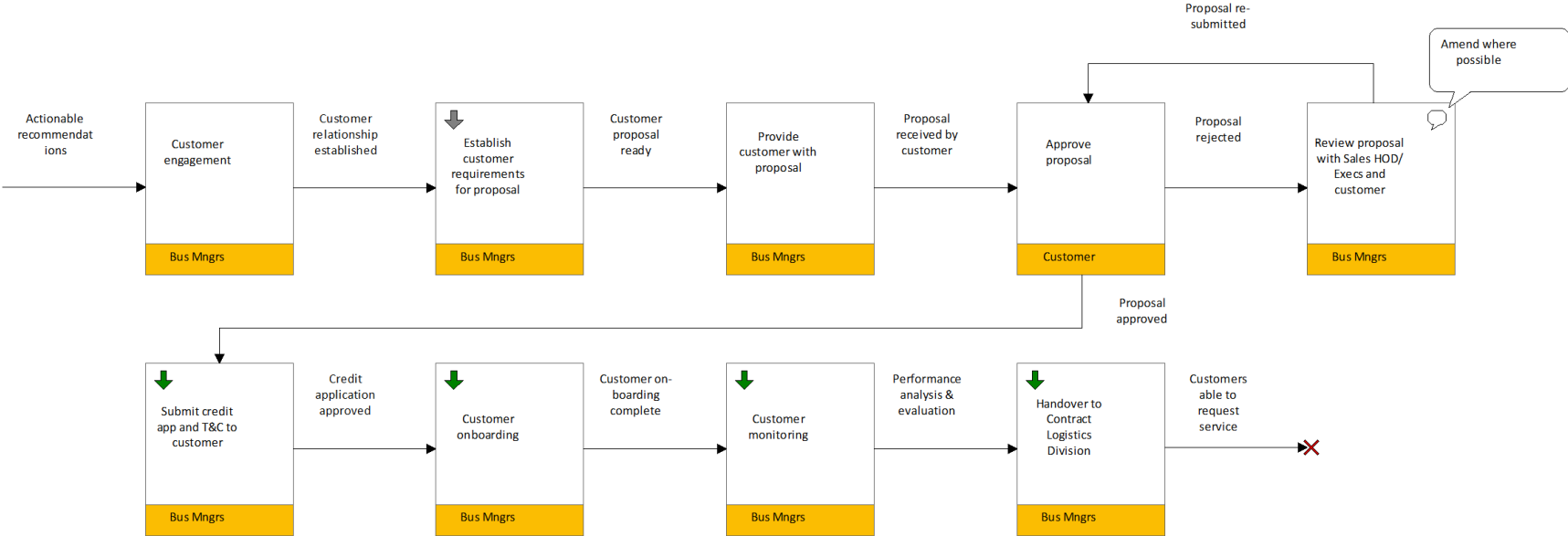
Authorization: Authorized
 Date: 2/18/2025
 Cost Per Second: \$,3.5,E-0317

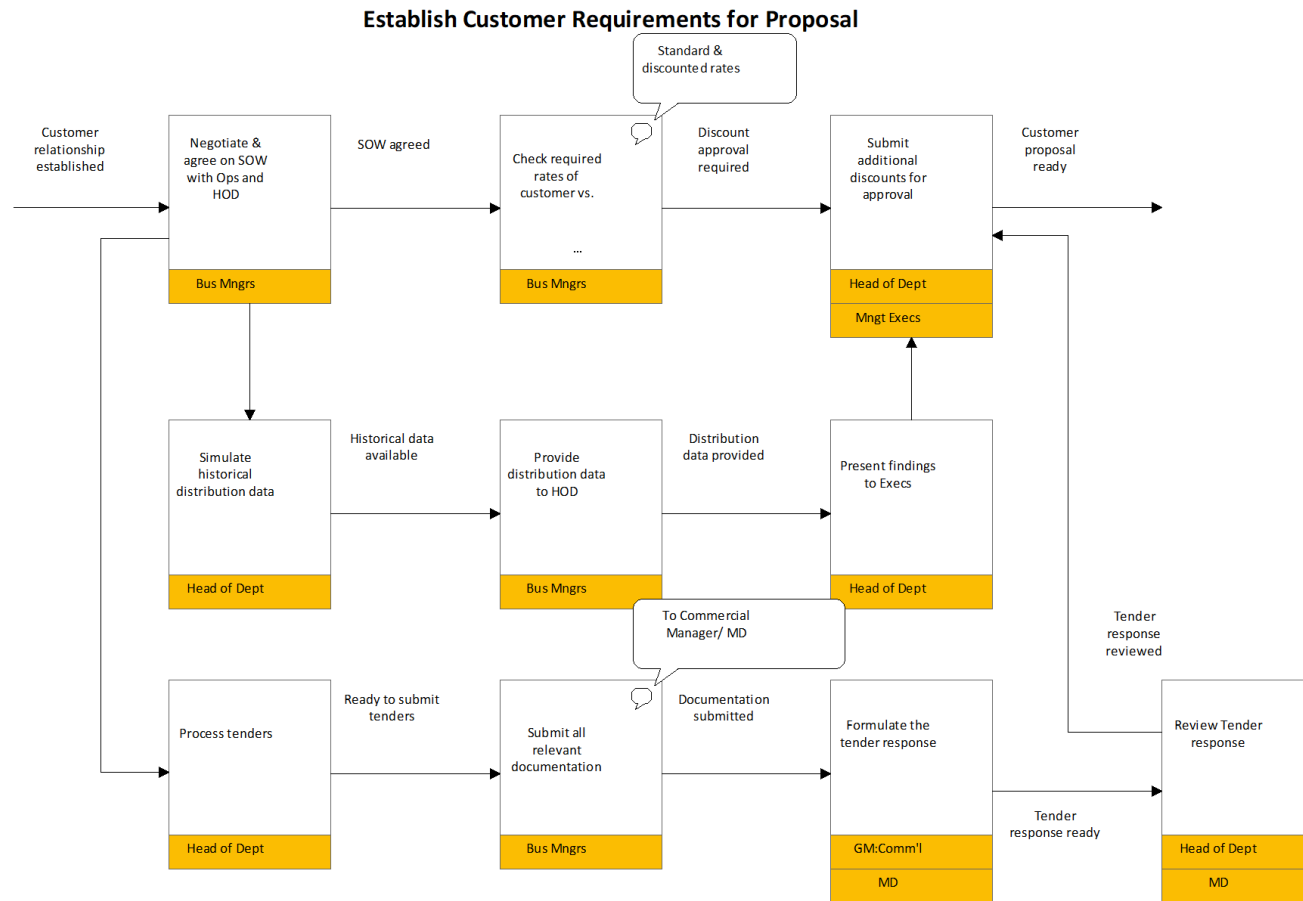
Owner: Dirk Cornelius Uys
 Diagram Version: 1
 Review Date: None
 F.T.E.: 0.00

○ Actions
 ● Change Log
 ○ Change Requests
 ○ Feedback
 ○ Keywords
 ● Read Only



Sales Operations





Title: Establish Customer Requirements for Proposal
 Author: Edwin Ramos
 Date: 9/15/2024
 Volume: 0.00 Per Second

Authorization: Authorized
 Date: 2/18/2025
 Cost Per Second: \$,3.5,E-0317

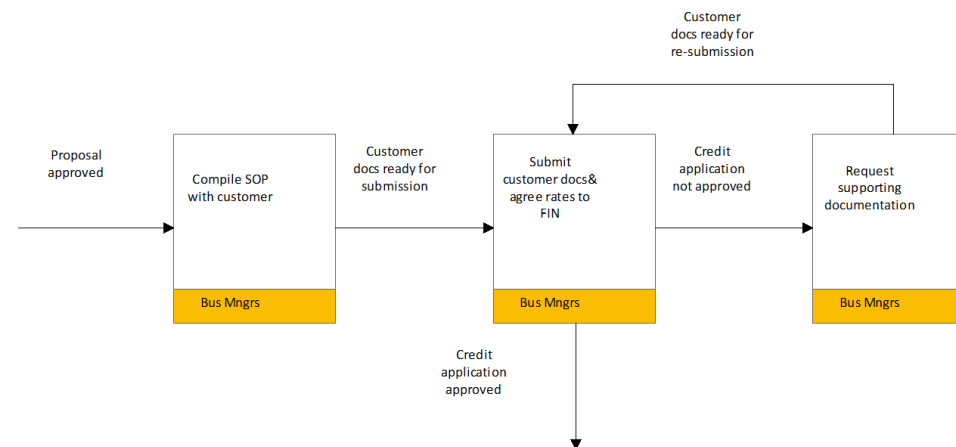
Owner: Edwin Ramos
 Diagram Version: 1
 Review Date: None
 F.T.E.: 0.00

○ Actions
 ● Change Log
 ○ Change Requests

○ Feedback
 ○ Keywords
 ● Read Only



Submit Credit Application and T&C to Customer



Title: Submit Credit Application and T&C to Customer
Author: Edwin Ramos
Date: 9/12/2024
Volume: 0.00 Per Second

Authorization: Authorized
Date: 2/18/2025
Cost Per Second: \$,3.5,E-0317

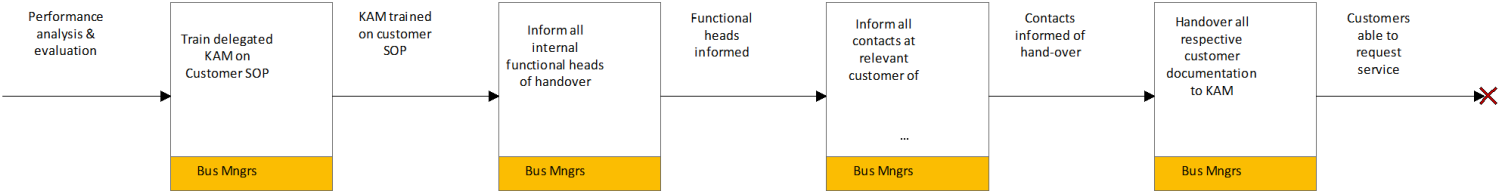
Owner: Edwin Ramos
Diagram Version: 1
Review Date: None
F.T.E.: 0.00

○ Actions
● Change Log
○ Change Requests

○ Feedback
○ Keywords
● Read Only

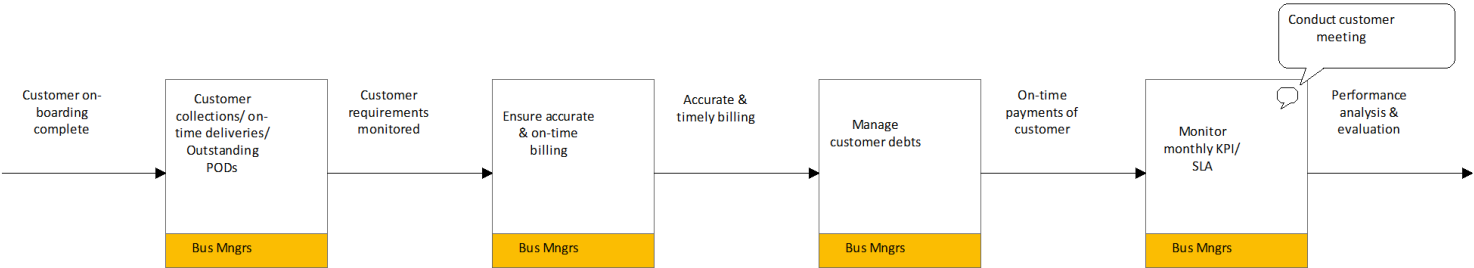


Handover to Contract Logistics Division





Customer Monitoring



Title: Customer Monitoring
Author: Edwin Ramos
Date: 9/12/2024
Volume: 0.00 Per Second

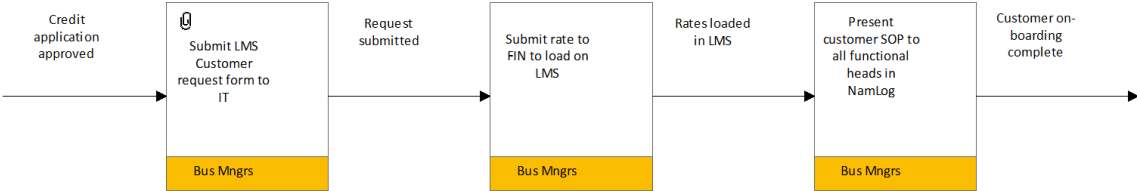
Authorization: Authorized
Date: 2/18/2025
Cost Per Second: \$,3.5,E-0317

Owner: Edwin Ramos
Diagram Version: 1
Review Date: None
F.T.E.: 0.00

- Actions
- Change Log
- Change Requests
- Feedback
- Keywords
- Read Only



Customer On-boarding



Title: Customer On-boarding
Author: Edwin Ramos
Date: 9/12/2024
Volume: 0.00 Per Second

Authorization: Authorized
Date: 2/18/2025
Cost Per Second: \$,3.5,E-0317

Owner: Edwin Ramos
Diagram Version: 1
Review Date: None
F.T.E.: 0.00

- Actions
- Change Log
- Change Requests
- Feedback
- Keywords
- Read Only